



Nilkamal Limited



Head Office: Nilkamal House, Street No 14, M.I.D.C., Andheri (East), Mumbai 400 093, INDIA. **Tel:** (022) 2681 8888 / 2836 1366

Prefab Division: **Tel:** (022) 2681 8170 / 8435 / 8440. **Fax:** (91 22) 2836 1923 / 7891. **Email:** prefab@nilkamal.com

Our Ref: QTN/NL/CR/2011-12/554-I

August 27, 2011

To,
The Managing Director,
M/S. NATIONAL HORTICULTURE BOARD
Ministry of Agriculture,
Government of India,
85, Institutional Area, Sector – 18.
Gurgaon-122015, (Haryana – State)
E-mail: nhbgurgaon@gmail.com

Dear Sir,

**Sub: Design, Installation & Comissioning Charges for Initial Setting up of
your Cold Storage for walk in Cold Room for Banana's Ripening as per
the Specification enclosed**

With reference to your expression of interest bearing No-NHB/Fruit Ripening Training Unit/2010-11 Dt. 21-07-2011 and subsequent discussion had with our **Mr. A.K. Kharbanda** of Delhi Office, Please find herewith our technical-Cum-Commercial offer as under:-

Our offer is as per the following annexure:

Annexure I --- Schedule of Items & Price
Annexure II --- Basis of Design (**A & B**)
Annexure III --- Scope of Work
Annexure IV --- Terms and Conditions

We hope that you will find our offer is in line with your requirements and incase if you require any further information or clarifications please feel free to get in touch with us any time.

Thanking you and assuring you of our best services at all times.

Yours faithfully,

For Nilkamal Ltd.

Ashish Zaveri
(Manager)

M: +91-9833920742

Encl: As above

Encl: Drawing

CC : Nilkamal Limited
517-519, Suneja Tower – II,
12, Janak Puri Dist. Centre,
New Delhi – 110 058.
Mr. A.K. Kharbanda M: 09650022799



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ANNEXURE – I

SCHEDULE OF ITEMS & PRICES

S.NO	DESCRIPTION	QTY. In Lot	PRICE In Rupees
1	INSTALLATION AND COMISSINING CHARGES FOR INITIAL SETTING UP OF YOUR COLD STORAGE FOR WALK-IN-COLD ROOM FOR BANANA RIPENING Of Size O.D.: 11.48 FT (L) X 14.75 FT (W) X 12.50 FT (H) Approx.Dimensions OR 3.50 Mtrs. (L) X 4.50 Mtrs. (W) X 3.81 Mtrs. (H) Approx Dimension <u>TWO ROOMS</u> Approx Storage capacity of each room is : <u>5.6 TONS</u>	1	2,00,000.00
	Total Basic Value Of Installation Charges		2,00,000.00
	Service Tax @10.3% on above		20,600.00
	GRAND TOTAL		2,20,600.00
	Rounded Off		2,20,600.00

(Rupees Two Lakhs Twenty Thousand Six Hundred Only)

Note:-

- 1) You will provide the accommodation to our team till the installation work gets complete.
- 2) For any kind of delay in providing support at site the additional charges you have to
Pay per day @ Rs.5000/-

Yours faithfully,

For Nilkamal Ltd.

Ashish Zaveri
(Manager)

M: +91-9833920742

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ANNEXURE- II (A) ROOM NO. 1

BASIS OF DESIGN AS PER INFORMATION / DIMENSION PROVIDE BY YOU.

SR.NO	DESCRIPTION	SPECIFICATIONS
1	Walk-in-Cold room dimension O.D. Approx.	Size O.D.: 11.48 FT (L) X 14.75 FT (W) X 12.50 FT (H) Approx.Dimensions OR 3.50 Mtrs. (L) X 4.50 Mtrs. (W) X 3.81 Mtrs. (H) Approx Dimension
2	Quantity of Rooms	ONE ROOM (common wall between the Rooms)
3	Product to be stored in Rooms	Banana's
4	Storage cap. Of Room Approx	5.6 MT Per Room (280 Crates of 20 kg each)
5	Insulation type for Walls and Ceiling	60 mm thick PUF panels with pre-painted Galvanized Iron sheet on both the sides as external finish and internal finish.
6	Insulation type for Flooring	60mm thickbare PUF slabs covered with Tarfelt bothsides (kota stone / cement concrete in customers scope) [Washable Floor]
7	Density of PUF panels	40± 2 kg / cubic meter
8	Door type	Hinge Door - flush type
9	Room temperature required	+14° C to +20° C
10	Incoming product temperature	+32° C
11	No. of times door openings	2 times per 24 hrs
12	No. of occupants	2 persons for 2 hours
13	Refrigeration Unit Per/Room	2 HPMT QTY: 1 NOS.
14	Pull down time Apporx	24 hours
15	Ambient temperature	+42° C
16	Cooling unit type	Air cooled – Split type
17	Type of compressor	Hermetic of (Kirloskar –Emerson) , Reciprocating Type
18	Compressor run time Approx	24 hours out of total 24 hours
19	Refrigerant	R22
20	Electric supply	220V / 1 Ph / 50 Hz
21	Humidifier System Per/Room	PEGO-Italy Make steam based of cap 3 kg/hr = 1 nos



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ANNEXURE- II (B) ROOM NO. 2

BASIS OF DESIGN AS PER INFORMATION / DIMENSION PROVIDE BY YOU.

SR.NO	DESCRIPTION	SPECIFICATIONS
1	Walk-in-Cold room dimension O.D. Approx.	Size O.D.: 11.48 FT (L) X 14.75 FT (W) X 12.50 FT (H) Approx.Dimensions OR 3.50 Mtrs. (L) X 4.50 Mtrs. (W) X 3.81 Mtrs. (H)) Approx Dimension
2	Quantity of Rooms	ONE ROOM (common wall between the Rooms)
3	Product to be stored in Rooms	Banana's
4	Storage cap. Of Room Approx	5.6 MT Per Room (280 Crates of 20 kg each)
5	Insulation type for Walls and Ceiling	60 mm thick PUF panels with pre-painted Galvanized Iron sheet on both the sides as external finish and internal finish.
6	Insulation type for Flooring	60mm thickbare PUF slabs covered with Tarfelt bothsides (kota stone / cement concrete in customers scope) [Washable Floor]
7	Density of PUF panels	40± 2 kg / cubic meter
8	Door type	Hinge Door - flush type
9	Room temperature required	+14° C to +20° C
10	Incoming product temperature	+32° C
11	No. of times door openings	2 times per 24 hrs
12	No. of occupants	2 persons for 2 hours
13	Refrigeration Unit Per/Room	3 HPMT QTY: 1 NOS.
14	Pull down time Apporx	24 hours
15	Ambient temperature	+42° C
16	Cooling unit type	Air cooled – Split type
17	Type of compressor	Hermetic of (Kirloskar –Emerson) , Reciprocating Type
18	Compressor run time Approx	13 hours out of total 24 hours
19	Refrigerant	R22
20	Electric supply	440V / 3 Ph / 50 Hz
21	Humidifier System Per/Room	PEGO-Italy Make steam based of cap 3 kg/hr = 1 nos



ANNEXURE III

SCOPE OF WORK

Our scope of work includes installation, testing and commissioning of your **Initial Setting up of Cold Storage for your walk-in-cold room.**

NOTE: - Anything or any work outside our “scope of work” will be charged extra for which a separate Work Order shall be Issued by Customer.

Customer’s scope of work:

- 1) Unloading of all the equipments at site and safe storage of the same shall be buyer’s responsibility.
- 2) Providing level base/floor (zero – zero level) for erection of walk-in-cooler.
- 3) Fabrication and fixing of outdoor / condensing unit stand at a place specified by us with adequate ventilation and protective shed for the condensing / outdoor unit. The same can provided by us at Additional Cost.
- 4) Provisions of water drain point for condensed water at points specified by us.
- 5) Providing of 230V/440V, 50 Hz, uninterrupted AC supply & water drain at site along with M.C.B. switch for each refrigeration unit & each cold room light near [within 1 mtr radius] the condensing unit & cold room respectively.
- 6) Providing of voltage stabilizer if necessary. The same can be provided by us at additional cost.
- 7) Kota and concrete flooring over bare PUF in floor.
- 8) Any major (or) minor civil works other than specified in our offer.
- 9) Anything (or) any work outside our “scope of work”.
- 10) Water, light, electricity and covered storage space shall be provided to us free of Cost near the work site.
- 11) You will have to provide the required sunshade water protection truss structure.
- 12) Support for various equipments will be provided by you.



ANNEXURE IV

TERMS AND CONDITIONS

This proposal is subject to the following conditions of Sale. No variation/s or alteration/s or addition/s to these conditions will be binding on us, notwithstanding that such variation/s, alteration/s, addition/s are contained in your acceptance of this proposal, except when they are specifically accepted in writing by us.

1. **Validity:** -

Our offer is open for acceptance for a period of 60 days from the date of this offer and thereafter it shall be subject to our written confirmation.

2. **Service Tax on Installation:-**

As per Notification no.12/2010.DT:-27-02-2010.No Service tax on installation for Initial Setting Up of your Cold Storage for walk in Cold Room for Banana Ripening.

3. **Installation Period:** -

Installation Period is 10 to 15 days Minimum time. The Installation period is Indicated in good faith. We will Endeavour to keep the Installation period, .the above Installation period is subject to force Majeure. Delay in Installation will not render the contract void able.

4. **Terms of Payment:** -

50% advance along with the Work order and balance 50% should be released against completion of Installation.

5. **Storage, Safe Custody and Site Facilities:-**

The customer will provide at his cost adequate independent lockable storage Facilities acceptable to us for equipment, materials, tools and tackles brought to site from time to time during the execution of the contract. We shall be responsible for The safe custody of materials, tools etc. only if such storage facilities are available.

We will progressively bring to site necessary equipments and materials required for the execution of the contract.

Necessary facilities including power required for erection, testing and commissioning will be provided by the customer in time, at his cost at points to be nominated by us.

6. **Cancellation Charges:** -

If any order or part of the order is cancelled, the same shall be subject to cancellation charges including compensation for costs, expenses and losses incurred by us up to the date of cancellation.



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7. Limitation to Liability: -

In no event shall we be liable for any consequential loss or damage arising out of or connected with this order in any way whatsoever.

8. Force Majeure: -

No liability shall attach to us for non-performance or delayed execution of this order as a result of force majeure.

9. Liquidated Damages:-

Notwithstanding anything to the contrary, we regret our inability to be liable for any Liquidated damages on account of delay of installation for any reason whatsoever.

10. Inspection:-

visual inspection and Performance test for certain equipment's can be offered at your works / site after Installation. Customer will have to arrange the raw material at their own cost for Performance testing.

11. Arbitration: -

In case of any dispute or difference arising out of this contract the same shall be referred to Arbitration by a panel of three Arbitrators, one each to be appointed by either party or the third by the two Arbitrators so appointed. The provisions of the Indian Arbitration and Conciliation Act, 1996 shall apply to such Arbitration. The Arbitration proceedings will be held in MUMBAI. (Maharashtra)

12. Jurisdiction: -

This agreement shall be subject to the exclusive jurisdiction of the Courts in the City Of MUMBAI. (Maharashtra)

Yours faithfully,

For Nilkamal Ltd.

Ashish Zaveri
(Manager)

M: +91-9833920742



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Our Ref: QTN/NL/CR/2011-12/554-S

August 27, 2011

To,
The Managing Director,
M/S. NATIONAL HORTICULTURE BOARD
Ministry of Agriculture,
Government of India,
85, Institutional Area, Sector – 18.
Gurgaon-122 015, (Haryana – State)
E-mail: nhbgurgaon@gmail.com

Dear Sir,

Sub: Supply of Materials as per the Detailed Annexure & specification enclosed

With reference to your expression of interest bearing No-NHB/Fruit Ripening Training Unit/2010-11 Dt. 21-07-2011 and subsequent discussion had with our **Mr. A.K. Kharbanda** of Delhi Office, Please find herewith our technical-Cum-Commercial offer as under:-

Our offer is as per the following annexures:

- Annexure I --- Schedule of Items & Price
- Annexure II --- Tech. Specification of PUF Insulated Panels
- Annexure III --- Tech. Specification of Refrigeration **From world leader CARRIER (A & B)**
- Annexure IV --- Tech. Specification of Ethylene Gas Based **Fully Automatic Ripening System /Humidifier System / Dampers & Actuators**
- Annexure V --- Terms and Conditions

We hope that you will find our offer is in line with your requirements and incase if you require any further information or clarifications please feel free to get in touch with us any time.

Thanking you and assuring you of our best services at all times.

Yours faithfully,

For Nilkamal Ltd.

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(Manager)

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ANNEXURE – I
SCHEDULE OF ITEMS & PRICES

S.NO	DESCRIPTION	QTY. In Lot	PRICE In Rupees
1	1) 60mm thick PUF panels with pre-painted Galvanized iron sheet on both sides as external finish and internal finish for walls & ceiling, with accessories 2) 60 mm thick Bare PUF Slabs for flooring covered with Tar felt both side. 3) One hinge door – flush type with lock. (as per Annexure – II) 4) Refrigeration Systems <u>From world leader CARRIER</u> (as per Annexure –III (A & B)) 5) Ethylene Gas based Fully Automatic Ripening System (as per Annexure – IV) 6) Humidifier System (PEGO-ITALY steam based 1 No. of 3kg/hr.Cap) 7) Damper & Actuators (Honeywell OR Equivalent)	1	8,50,000.00
	Total Basic Value In Rupees for all the Materials		8,50,000.00
	Transportation Charges		50,000.00
	VAT @ 12.5 % on above [Basic + Transportation]		1,12,500.00
	GRAND TOTAL		10,12,500.00
	Rounded Off		10,12,500.00

(Rupees Ten Lakhs Twelve Thousand Five Hundred Only)

NOTE:-

- Octroi if any will be extra in party's account.
- Prices offered are inclusive of freight and packing up to site at: **SECTOR-18, GURGAON**
[HARYANA – STATE]
- Refrigeration piping beyond 15 ft will be charged extra @ Rs.500/- per running foot.

Yours faithfully,

For Nilkamal Ltd.

Ashish Zaveri
(Manager)

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ANNEXURE – II

SPECIFICATION OF PUF INSULATED PANELS

Wall Panels:-

Walls shall be made of Sandwich panels made out of Pre Coated steel sheet on both side of PUF. The total thickness of panel will be **60mm**. PU Foam must be CFC free, self-extinguishing, fire retardant type having density of 40Kg/CUM. (\pm 2Kgs).wall panel shall be joined by tongue & groove method.

Roof Panels:-

Roof shall be made of Sandwich panels made out of Pre coated steel sheet on both side of PUF. The total thickness of panel will be **60mm**.PU Foam must be CFC free, self-extinguishing, fire retardant type having density of 40Kg/CUM. (\pm 2Kgs).Roof panel shall be joined by tongue & groove method.

Doors:-

(a) The main door Frame shall be made from pressed Aluminum section. Overall size of section shall be 850mm x 1850mm. The section is welded at corner with welding machine. The door frame will be fixed to panel with suitable fasteners.

(b) Single leaf shutter shall be made out with G.I. Pre coated sheets both side of PUF. The thickness of shutter shall be minimum **60mm**. The door shutter shall be fixed with the door frame with 100mm long hinges & fitted with suitable Rubber Gaskets to make as much Air Tight as possible.

(c) Suitable locking provided

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ANNEXURE – III (A)

The Complete Refrigeration System Consists of. [CARRIER BRAND](#)

Description
<u>MODEL: 2 HP MT</u> (Refrigeration Unit Split type with Condensing Unit) (Each Consist of 1 nos Indoor Evaporating Units with 3 nos Suction High Speed Fan & 1 nos outdoor Condensing Unit) With Emerson (Kirloskar) Compressor Suitable for the room temperature required: 14° C TO 20° C With Complete Controls.

Technical Specification:-

Refrigeration Units Air-Cooled with Condensing Unit

Indoor unit - Evaporator

Description	Units	2 HP MT
Capacity Rating @7.2°C SST & 49°C Condensing temp.	Btu/hr	20600
Power Supply	V/Ph/Hz	220/1/50
Nominal Dimensions app. Length	mm	1608
Width	mm	340
Height	mm	410
Qty	No.	1
Evaporator Fan Motor & Fan Dia	No./ Dia	3 of 300 mm
Air flow (14 feet)	cmh	3313

Outdoor unit – Condensing

Description	Units	2 HP MT
Nominal Dimensions app. Length	mm	762
Width	mm	512
Height	mm	968
Compressor Type		Hermetic Reciprocating type
Compressor KCL Make		Kirloskar [Emerson]
Qty	No.	1
Condenser Fan Motor & Fan Dia	No./ Dia	1 of 300 mm
Power Supply	V/Ph/Hz	220/1/50
Compressor Input Power in	KW	2.325
Refrigerant		R22
Condenser Fins Spacing	FPI	12

- Performance Data are Subject to Variation of +/- 5%
- Specifications are Subject to Change Without Prior Notice.

**ANNEXURE – III (B)****The Complete Refrigeration System Consists of. [CARRIER BRAND](#)**

Description
MODEL: 3 HP MT (Refrigeration Unit Split type with Condensing Unit) (Each Consist of 1 nos Indoor Evaporating Units with 5 nos Suction High Speed Fan & 1 nos outdoor Condensing Unit) With Emerson (Kirloskar) Compressor Suitable for the room temperature required: 14° C TO 20° C With Complete Controls.

Technical Specification:-**Refrigeration Units Air-Cooled with Condensing Unit****Indoor unit - Evaporator**

Description	Units	3 HP MT
Capacity Rating @7.2°C SST & 49°C Condensing temp.	Btu/hr	37700
Power Supply	V/Ph/Hz	220/1/50
Nominal Dimensions app. Length	mm	2530
Width	mm	340
Height	mm	410
Qty	No.	1
Evaporator Fan Motor & Fan Dia	No./ Dia	5 of 300 mm
Air flow (18 feet)	Cmh	5521

Outdoor unit – Condensing

Description	Units	3 HP MT
Nominal Dimensions app. Length	Mm	890
Width	Mm	970
Height	Mm	760
Compressor Type		Hermetic Reciprocating type
Compressor KCL Make		KIRLOSKAR [EMERSON]
Qty	No.	1
Condenser Fan Motor & Fan Dia	No./ Dia	1 of 450 mm
Power Supply	V/Ph/Hz	440/3/50
Compressor Input Power in	KW	3.955
Refrigerant		R22
Condenser Fins Spacing	FPI	12

- Performance Data are Subject to Variation of +/- 5%
- Specifications are Subject to Change Without Prior Notice.



ANNEXURE IV

ETHYLENE GAS BASED RIPENING SYSTEM (FULLY AUTOMATIC)

The Complete Ripening System Consists of.

A) List of Equipments:

For TWO ROOMS	
Description	Qty
Gas Dispenser Unit for 2 Rooms	1
Fully Automatic Ripening controller for 2 Rooms	1
Junction Box	2
Sensor Ethylene	2
Sensor Co2	2

B) List of Gas Cylinders, gas & Piping:

Description	Qty
a) 7 cubic meter Carbon steel Cylinder	2
b) 5 % Ethylene Gas in above cylinder	2
c) Pipe	2

NOTE: - No Opening Of Chamber for 16 Hours after 1st Charge of Ethylene Gas.

HUMIDIFIER SYSTEM:-

PEGO – ITALY (STEAM BASED) OF CAP.3 KG/HR 1NO. FOR EACH ROOM

DAMPERS & ACTUATORS:-

ACTUATORS OF HONEYWELL BRAND (OR) EQUIVELANT – ONE SET FOR EACH ROOM



ANNEXURE IV

TERMS AND CONDITIONS

This proposal is subject to the following conditions of Sale. No variation/s or alteration/s or addition/s to these conditions will be binding on us, notwithstanding that such variation/s, alteration/s, addition/s are contained in your acceptance of this proposal, except when they are specifically accepted in writing by us.

1. **Validity:** -

Our offer is open for acceptance for a period of 60 days from the date of this offer and thereafter it shall be subject to our written confirmation.

2. **Specifications:** -

In line with our policy of continual improvement we reserve the right to modify the design and change the specifications of any material, if in our opinion such Modification constitutes an improvement or is in accordance with revised standards of manufacturing methods. Therefore, specifications, illustrations, dimensions and weights given or agreed to by us in our proposal, catalogues, drawings, Photographs etc. are not binding in detail and are approximate only.

3. **Price:** -

The quoted prices are on F.O.R. Site basis –

4. **Sales Tax:** -

Local / Central Sales Tax excluded and will be charged extra as applicable at the time of Execution of the Order. Any exemption or concessional rates of Local / Central Sales tax will be subject to eligibility of the customer and furnishing of Necessary Declaration / Certificate / C in prescribed forms.

5. **Insurance:** -

All equipment and materials to be supplied will be covered against all risks during transit.

6. **Delivery Period:** -

5-6 weeks from the receipt of your technically and commercially clear order with advance. The delivery period is indicated in good faith. We will Endeavour to keep the delivery schedule, which is based on current manufacturing programme. the above delivery is subject to force Majeure. Delay in delivery will not render the contract void able or reject goods on Account of delay in delivery.



7. Terms of Payment: -

50% advance along with the purchase order and balance 50% should be released against proforma invoice before dispatch.

8. Warranty: -

Subject to terms of payment agreed upon being punctually complied With and the equipment being operated properly, the machinery covered by this Contract carries a Warranty against manufacturing defects for 15 months from the date of supply or 12 months from the date of installation, whichever is earlier. If any Part of the equipment is put to use earlier for any reason, whatsoever, the warranty Period will commence from the date of such use.

We agree to repair / replace such parts which may prove defective and which do not fail from neglect or misuse or faulty operation.

The defective parts must be sent to us, duly insured and freight prepaid for examination and our agreement that they are defective. The return freight and Insurance charges on such repaired or replaced parts will be born by the customer. No charge will be made by us for work involved in the repair or replacement of Defective parts during the Warranty period in the case of installations within the Municipal limits of any city where we have our own Branch or Service Centre.

Should, However, the services of our qualified men be required outside these limits Our Standard charges for such services will apply.

This Warranty:

- i. does not extend to consequential damage or loss;
- ii. is null and void if repairs and modifications are carried out without our approval in Writing;
- iii. does not cover damage due to normal wear and tear;
- iv. does not cover deterioration or failure of equipment, controls, due to Corrosive atmosphere;
- v. does not cover supply of consumables items like refrigerant, oil etc.
- vi. does not cover damage due to fluctuation in voltage

9. Property Rights and General Lien: -

As unpaid vendors we shall retain the property rights in the equipment and material Supplied by us under this contract and our rights of lien and resale, until full value thereof as per our bill is paid to us. We shall also be entitled to a general lien on our equipment and material in customer's possession under the contract for monies for the time being due to us from the customer, on any account and shall be entitled to apply payment already received to monies due to us under any other order or orders.



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10. Cancellation Charges: -

If any order or part of the order is cancelled, the same shall be subject to cancellation charges including compensation for costs, expenses and losses incurred by us up to the date of cancellation.

11. Limitation to Liability: -

In no event shall we be liable for any consequential loss or damage arising out of or connected with this order in any way whatsoever.

12. Force Majeure: -

No liability shall attach to us for non-performance or delayed execution of this order as a result of force majeure.

13. Liquidated Damages:-

Notwithstanding anything to the contrary, we regret our inability to be liable for any Liquidated damages on account of delay of supply / installation for any reason whatsoever.

14. Inspection:-

Inspection of goods shall be arranged at our premises.

15. Arbitration: -

In case of any dispute or difference arising out of this contract the same shall be referred to Arbitration by a panel of three Arbitrators, one each to be appointed by either party or the third by the two Arbitrators so appointed. The provisions of the Indian Arbitration and Conciliation Act, 1996 shall apply to such Arbitration. The Arbitration proceedings will be held in MUMBAI. (Maharashtra)

16. Jurisdiction: -

This agreement shall be subject to the exclusive jurisdiction of the Courts in the City of SILVASSA. (Dadra & Nagar Haveli)

Yours faithfully,

For Nilkamal Ltd.

Ashish Zaveri
(Manager)

M: +91-9833920742



Nilkamal Limited



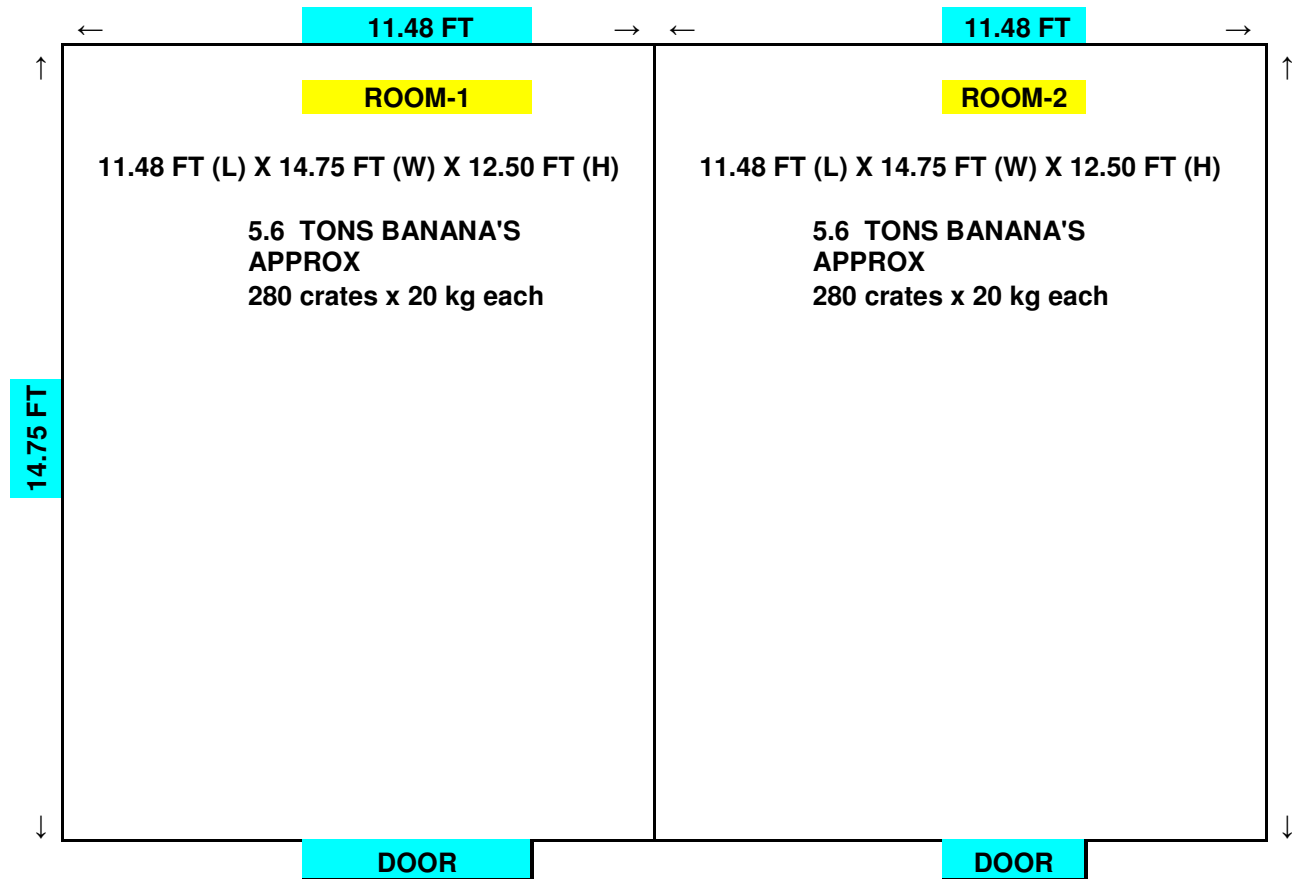
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CUSTOMERS
NAME :-

**THE MANAGING
DIRECTOR,
M/S. NATIONAL HORTICULTURE BOARD. MINISTRY OF AGRICULTURE GOVT.
OF INDIA
SECTOR - 18, GURGAON (HARYANA - STATE)**

SIZE OF EACH BANANA RIPENING CHAMBER O.D. :- 11.48 FT (L) X 14.75 FT (W) X 12.50 FT (H) approx

SIZE IN MTRS O.D. :- 3.50 (L) X 4.50 (W) X 3.81 (H) approx

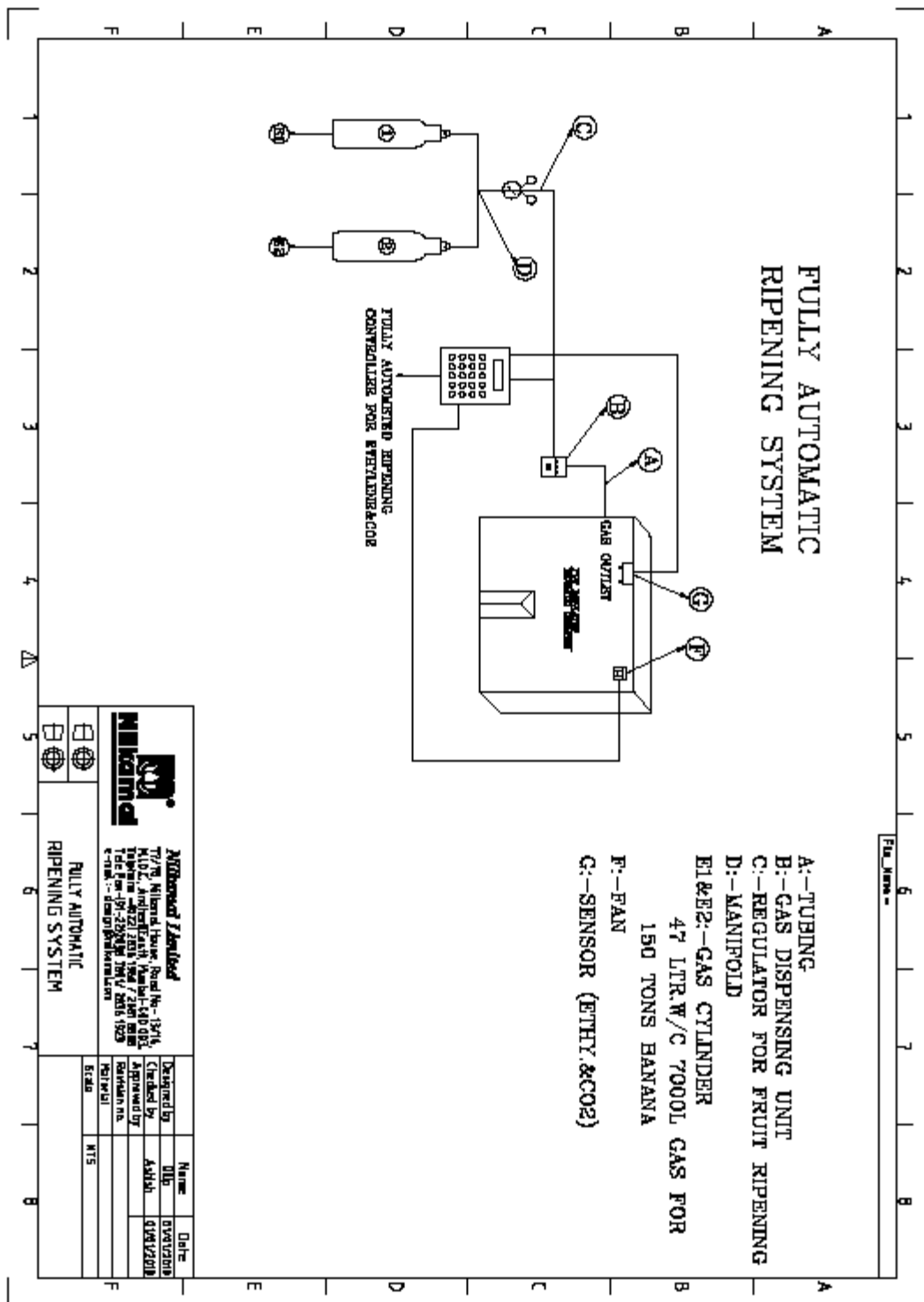


NOTE:-

**THERE IS A COMMON WALL BETWEEN
THE ROOMS.**

Head Office: Nilkamal House, Street No 14, M.I.D.C., Andheri (East), Mumbai 400 093, INDIA. **Tel:** (022) 2681 8888 / 2836 1366

Prefab Division: Tel: (022) 2681 8170 / 8435 / 8440. Fax: (91 22) 2836 1923 / 7891. Email: prefab@nilkamal.com





Nilkamal Limited



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Prefab Division: **Tel:** (022) 2681 8170 / 8435 / 8440. **Fax:** (91 22) 2836 1923 / 7891. **Email:** prefab@nilkamal.com

Our Ref: LTR/NL/CR/2011-12/554-S & I

August 27, 2011

To,
The Managing Director,
M/S. NATIONAL HORTICULTURE BOARD
Ministry of Agriculture,
Government of India,
85, Institutional Area, Sector – 18.
Gurgaon-122 015.
(Haryana – State)

E-mail: nhbqurgaon@gmail.com

Dear Sir,

Ref: your expression of interest bearing No-NHB/Fruit Ripening Training Unit/2010-11 Dt. 21-07-2011

Sub: Supply of Materials as per our Ref: QTN/NL/CR/2011-12/554-S and Installation QTN/NL/CR/2011-12/554-S both dt:- 27.08.11

With reference to the above subject matter we are hereby clarifying the following points.

- 1) We confirm that we will Supply materials for above both the units to you at free of cost as mentioned by you in your terms & conditions point no-1.but as far as the CST/VAT Whatever is applicable will be extra to your account (or) if you can provide us any Certificate/form of exemption of tax than it will not be charge.
- 2) Cost of Installation of both the units as mentioned by you in your terms & conditions point no-3.already given to you in our quotation for whatever is in our scope of work. And the service tax on it is 10.3% will be charged extra. But if You furnish a letter to us stating that this both Demo units as **Design, Installation & Commissioning Charges for Initial Setting up of your Cold Storage for walk in Cold Room for Banana's Ripening** than As per Notification no.12/2010.DT:-27-02-2010. No Service tax on installation for Initial Setting Up of your Cold Storage for walk In Cold Room for Banana Ripening.
- 3) We also confirm that we will provide the qualified master trainer for a period of three months at a cost of **Rs.45,000/- per/month basis** for which you have to pay us. as mentioned by you in your terms & conditions point no-5.



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Hope, with this we have clarified all the Points as per your requirements and now we await Your early positive response in this regard,

Thanking you and assuring you of our best services at all times.

Yours faithfully,

For Nilkamal Ltd.

Ashish Zaveri
(Manager)

M: +91-9833920742

CC: Nilkamal Limited
517-519, Suneja Tower – II,
12, Janak Puri Dist. Centre,
New Delhi – 110 058.
Mr. A.K. Kharbanda M: 09650022799