Detailed Project Report (DPR) :Model template

for NHB Scheme No.1 for BER

Scheme.1	Development of Commercial Horticulture through Production and
	Post-Harvest Management of Horticulture Crops:
	1. Open field condition
	2. Integrated Post Harvest Management

Crop			Tick mark
Scheme	1. Open field condition of NHB	Within overall cost ceiling	
components	specified crops	+Farm Mechanisation	
		+Good Agri.Practices (GAP)	
		+Plastic Mulching	
	2. Integrated PHM		
	2.1. Pack house		
	2.2. Pre-cooling unit		
	2.3. Cold Room		
	2.4. Primary Processing		
	2.5. Refer Van		
	2.6. Retail outlet		

Submitted by

Detailed Project Report (DPR) will have to be signed by the applicant (s) / authorised person (in case of legal entity) on each page with date -along with Horticulture and Project Finance Expert wherever applicable.

Index

	Project at a Glance	6-7
1	About the Applicant /Promoter and his/her entrepreneurship	8-12
2	Details of benefits availed by the Applicant / Promoter	13-16
3	About Project -Name, Rationale, Management and Description	17
	1. Name of Project, Activity, Objectives and expected Outcomes	17
	2. Rationale / Justification for the project	18
	3. Site/ Land details- RoR/ Ownership / Registration of lease/ Map etc.	19
	4. Location of the Project- Identification	20
	5. Current usage of land of proposed Project Area	20
	6. Current infrastructure and assets possessed by the Applicant:	21
	7. Lay out plan of the project	21
	8. Conversion of Land Use (CLU)	21
	9. Whether project site is part of production belt / cluster / hub	21
	10. Rationale for the location of the project	22
	11. Compliance of project site for food safety	23
	12. Components / Activities of the Project with justification	24-26
	13. Operations planning	27
	14. Profile of the agencies executing post harvest infrastructure based on	28
	project/applicability etc	
	15. Month wise operational chart / Implementation schedule	29
	16. Backward and Forward linkages.	30
	17. Manpower (Skilled & Unskilled labour etc.) availability	31
	18. Employment generation	32
	19. Infrastructure & Connectivity	33
	20. SWOT Analysis	34
	21. Attention of the applicant	35
4	NHB Scheme under which the project is proposed with rationale /	36
	justification.	
5	Project details	37
5.1	Agro-climatic suitability / feasibility	38
	1. Origin, introduction and distribution of crop in the said location,	38
	India and in the world (briefly)	
	2. Agro-climatic / Horticultural zones and suitability of the crop (s)	39-40
	3. Soil type and latest health-suitability for the crop	41
	4. Water (irrigation) source, availability, Quality and suitability	42
5.2	Market viability	43
	1. Commercial and Nutritive importance / significance, composition and	43
	Uses	10
	2. Target Market (s)	43
	3. Statistics: India and State: Area, Production and Productivity in the	44
	District, State and India for the last 5 years	4.5
	4. Clusters of the project crop in the state.	46
	5. Demand and Supply gap	47

	6. Global producers- Country, Area, Production, Productivity and global	47
	market share in the last available 5 years.	
	7. International trade and potential (for export oriented projects)	47
	8. Seasonality of crop / produce and its comparison with other available	48
	crop/ produce	
	9. Price variation of commodity in the State and nearby markets	49
	10. Balance sheet of commodity in the State	50
	11. Transportation	51
	12. Value Addition scope	51
	13. Central and State Government policy	51
	14. Value chain in the commodity	51
	15. Proposed Business strategy for Market viability	52
5.3	Financial viability	53
	Due diligence status	53
	2. Project Cost	53-55
	3. Means of Finance	55
	4. A information on subsidy available under different scheme	55
	5. Hypothecation security if any	56
	6. About bank/FI	56
	7. Investment in Horticulture	56
	8. Projected/ existing operational profitability of the project	56
	9. Project Financing	57
	a. Rate of Interest	
	b. Percentage of Term loan against total project cost	
	c. Internal Rate of Return (IRR)	
	d. Cost of Production and Profitability	
	e. Yield and Sales Chart	
	f. Proposed Balance Sheet	
	g. Proposed Cash flow Statement for repayment period.	
	h. Proposed Profit & Loss Account	
	i. Proposed Repayment of Term loan and Schedule	
	j. Break Even Analysis	
	k. NPV (Net Present Value)	
	Economic Rate of Return	
	m. Depreciation	
	10. Sensitivity analysis of the project	58
	11. Key financial parameters for the proposal	59
	12. Statement of Assets and liabilities	60
	13. Risk Analysis and management	61
	14. Farm record keeping/ Maintenance proposed	61
5.4	Land development and Crop Husbandry	62
	5.4.1.Land development	62
	5.4.2.Selection of Quality Planting Material	62
	1. Recommended and popular Cultivars- varieties/hybrids, their specific	62
	characteristics, requirements and yields.	
	2. Cultivar/Hybrid/Variety selected and Criterion adopted for selection	63
	3. Propagation methods.	63
	4. List of nurseries having virus indexing facilities	63

	5. List of NHB accredited nurseries	63
	6. List of reputed nurseries	63
	7. Planting material-source, quality and suitability	64
	5.4.3.Orchard / Site planning, Lay out and management	65
	Planning, establishment and layout systems	65
	2. Land preparation	66
	3. Planting Season / time and density and transplanting	67
	4. Water and Nutrient management	68-69
	5. Intercultural operations including Weed management	70
	6. Plant canopy architecture management/ training and pruning	71
	7. Use of Pollinators & pollinisers	72
	8. Use of Plant growth regulators	73
	9. Flowering & fruiting	74
	10. Integrated Pest and Disease Management and Food Safety	75
	measures	
	11. Physiological disorders- causes, preventive and management	76
	measures.	
	12. Special problems if any	77
	5.4.5.Farm Structures and Mechanisation	78
	Farm Mechanisation	78
	5.4.6.Harvesting and Fruit / flower care management	79
	Harvesting season-across India	80
	2. Harvesting season-Across the project season	
	3. Harvesting stages based on purpose & market	
	4. Harvesting technology & fruits care management	
	5. Expected yield	
5.5	Post-Harvest Management	81
	1. Post-Harvest infrastructure scenario in horticulture sector in the State	81
	and specially for the proposed crop / component	
	2. Product/ Process Flow chart	82
	3. Lay out / Floor Plan of post-harvest operations	83
	4. Post-harvest operations	84-85
	1. Arrival area	
	2. Pre-cooling	
	3. Cleaning / Washing	
	4. Sorting and Grading	
	5. Pre treatment	
	6. Packing and labelling	
	7. Mode of transport	
	8. Storage- Low cost	
	5. Post-harvest infrastructure – Integrated Post-harvest Management	86
	1. Pack House	87
	2. Pre-cooling unit	89
	3. Cold Room	92
	4. Primary Processing	94
	5. Refer van	97
	6. Retail outlet	101-
		103

5.6	Marketing	104
	1. Connectivity	
	2. Nearest produce assembling/aggregation unit place	
	3. Existing Market Institutions	
	4. Alternative marketing strategies.	
	5. Traceability record	
	6. Proposed value chain / method of Marketing by the Applicant	
5.7	Value addition / Processing	105
6	Technology providers	106
	1. ICAR /CAU/ SAU/SHU / Research Stations and Experts names	106
	2. Experts-whose services are availed	107
	3. Agri/Horti-Business incubators	108
7	Food Safety -With /Without GAP certification	109
	 GAP Certification if any 	109
	2. Food safety measures	109
	1. Pre-planting	110
	2. Production measures	110
	3. Harvestings	110
	4. Post-harvest handling	110
8	Innovation if any	113
9	Profitability of the project (Horti-business): Critical observations of	113
	Applicant	
10	Checklist	114
11	Declaration from Crop Expert and Project Finance Expert	119
12	Self-declaration by the Applicant	121
13	Formats of various certificates, undertaking etc	122-
		131

Annexure: Proposed stages in NHB Scheme Implementation	
--	--

Checklist of documents to be submitted at Market Viability and Financial Viability stage and during JIT.

Project at a Glance

1. Applicant (s) / Legal entity Name 2. Constitution / Applicant nature / beneficiary 3. NHB Scheme for which DPR is made 4. Project Activity 5. Nature of project- Green field/ pre-existing- expansion / component specific 6. Products, By-products and services 7. Land 1. Land ownership: Owned or on registered lease for minimum of 10 effective years from the date of IPA. In other words ideally one should have 11 Years of registered lease including a processing period of 1 Year from the time of application for Technical feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Size Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt Yes/No 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Financial Parameters CR-Export units IRR/BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		T			
3. NHB Scheme for which DPR is made 4. Project Activity 5. Nature of project- Green field/ pre-existing- expansion / component specific 6. Products, By-products and services 7. Land 1. Land ownership: Owned or on registered lease for minimum of 10 effective years from the date of IPA. In other words ideally one should have 11 Years of registered lease including a processing period of 1 Year from the time of application for Technical feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt Yes/No 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Commencement timeline Completion Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan Promoters contribution (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Expected Key Financial Parameters CR-Export units IRR /BCR DSCR Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution Promoters C					
A. Project Activity					
Nature of project- Green field/ pre-existing- expansion / component specific					
Specific Products, By-products and services Products Products, By-products Products P		•			
6. Products, By-products and services 7. Land 1. Land ownership: Owned or on registered lease for minimum of 10 effective years from the date of IPA. In other words ideally one should have 11 Years of registered lease including a processing period of 1 Year from the time of application for Technical feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project conomic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Commencement timeline 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution	5.				
1. Land ownership: Owned or on registered lease for minimum of 10 effective years from the date of IPA. In other words ideally one should have 11 Years of registered lease including a processing period of 1 Year from the time of application for Technical feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt Yes/No 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. Open field condition Integrated Post Harvest Management • Total Total Project completion period (in months) Expected Implementation Commencement timeline Completion Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines Bank/ Financial Institution identified for Term loan Proposed Means of Finance Promoters contribution (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Total Projected Key Current Ratio other than export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution DER TOL/TNW Promoters Contributi		•			
1. Land ownership: Owned or on registered lease for minimum of 10 effective years from the date of IPA. In other words ideally one should have 11 Years of registered lease including a processing period of 1 Year from the time of application for Technical feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Expected Implementation Commencement timeline 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Finance Promoters contribution (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Expected Implementation CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		* *	and service	es	
effective years from the date of IPA. In other words ideally one should have 11 Years of registered lease including a processing period of 1 Year from the time of application for Technical feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation timeline Commencement Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Promoters contribution (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key One Carrent Ratio other than export units CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution	7.				
should have 11 Years of registered lease including a processing period of 1 Year from the time of application for Technical feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % 18. Gestation period 19. Projected Key Financial Parameters Current Ratio other than export units CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		1 -		C	
period of 1 Year from the time of application for Technical feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Commencement timeline 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		1			
feasibility. 2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt Yes/No 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Commencement timeline 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance 18. Gestation period 19. Projected Key Promoters contribution (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution					
2. Project Area and Survey /khasra/ Gat/Dag No. 3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation timeline 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters Current Ratio other than export units CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		<u> </u>	from the	time of application for Technical	
3. Project Site Address with Postal Code and Police Station Name 8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation timeline Commencement Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Current Ratio other than export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution				16.5	
8. Technical feasibility 1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt Yes/No 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Promoters contribution (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters 10. CR-Export units 11. IRR /BCR 12. DSCR* Average DSCR 13. Debt to Equity Ratio i.e DER 14. Description Promoters Contribution 15. Description Description Description (in Lakh Rs.)					
1. Agro-climatic suitability 2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation timeline 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Promoters contribution (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution			ss with Post	tal Code and Police Station Name	
2. Research institution whose technology and package of practices are proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Commencement timeline Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters Current Ratio other than export units CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution	8.				
proposed to be followed 3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Commencement					
3. Crop husbandry / PHM is based on evidence based R&D 9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation timeline 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution				chnology and package of practices are	
9. Existence of similar project activity in the said District 10. Whether the project is located in the crop cluster/ hub/ belt 11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters 18. Gestation period 19. Projected Key Current Ratio other than export units CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution					
10. Whether the project is located in the crop cluster/ hub/ belt Yes/No		1 0			
11. Project economic period/ economic life 12. Total Project Cost of the proposal 13. • Open field condition • Integrated Post Harvest Management • Total 14. Project completion period (in months) Expected Implementation timeline					
12. Total Project Cost of the proposal 13. Open field condition Integrated Post Harvest Management Total 14. Project completion period (in months) Expected Implementation timeline Commencement Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution					Yes/No
13. Open field condition Integrated Post Harvest Management Total 14. Project completion period (in months) Expected Implementation		i -			
Integrated Post Harvest Management Total 14. Project completion period (in months) Expected Implementation timeline 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key 20. Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		Total Project Cost of t	he proposal		
Total Project completion period (in months) Expected Implementation timeline Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters Current Ratio other than export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution	13.	 Open field con 	dition		
Project completion period (in months) Expected Implementation timeline Commencement Completion		 Integrated Post 	Harvest M	anagement	
Expected Implementation timeline Commencement Completion 15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		• Total			
timeline	14.	Project completion per	riod (in mo	nths)	
15. Total Eligible Project cost as assessed by the Applicant as per NHB guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters Current Ratio other than export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		Expected Implementat	ion	Commencement	
guidelines 16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters Current Ratio other than export units CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		timeline		Completion	
16. Bank/ Financial Institution identified for Term loan 17. Proposed Means of Finance Bank Term loan (in Lakh Rs.) & % Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters Current Ratio other than export units CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution	15.		cost as asse	essed by the Applicant as per NHB	
Proposed Means of Finance Promoters contribution (in Lakh Rs.) & %					
Finance Bank Term loan (in Lakh Rs.) & % Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution					
Un secured loan (in Lakh Rs.) & % Total 18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution	17.	1 *		, , ,	
Total 18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		Finance		,	
18. Gestation period 19. Projected Key Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution				d loan (in Lakh Rs.) & %	
19. Projected Key 20. Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution			Total		
20. Financial Parameters CR-Export units IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution		•			
IRR /BCR DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution					
DSCR* Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution	20.	Financial Parameters	-		
Average DSCR Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution					
Debt to Equity Ratio i.e DER TOL/TNW Promoters Contribution					
TOL/TNW Promoters Contribution					
Promoters Contribution					
Dan 1- France Dallat					
Break Even Point			Break Eve	n Point	

	Se	curity Coverage Ratio	
	Re	payment period	
21.	Productivity expected (in	MT)	
22.	Likely Gap in productivity compared to National /Global average		
23.	Potential Market (s)for the commodity and distance from the project site		
24.	Employment generation	Direct- regular per annum	
		In-direct – Man days per annum	

1. About the Applicant / Promoter and his/her entrepreneurship

A. About Applicant / Promoter

1.1.In case of Individuals or Group of farmers (if applicable)	
Individual	
1. Name of Farmer /	
Entrepreneur/Individual/ Proprietor	ļ
2. Parents or spouse name of Individual	
Group of Farmer growers / SHG- Promoters	
1. Name of Group	
2. Names of all members of group with their	
father, mother/husband/ wife name	
1.2.In case of Legal entity (if applicable)	
Name / Title	
1. Incorporation / Registration number/ CIN & date of registration	
2. Act under which Registered	
3. Registering authority	
4. Name of Promoter / CEO/CMD/MD/	
5. If it is FPO/ FPC/ Producers Co-op society / Growers Co-operative	
Marketing federation- Please specify	
6. If it is Reg. Society/ Company/ Corporation / Partnership firm /	
Proprietary firm- Please specify	
7. Name of Promoter (s)/ Board of Directors/ Partners etc.	
8. Status of the promoter / applicant in the legal entity-please specify	
9. Whether the promoter / applicant is authorised by the Legal entity-	
Yes/No	
10. In case of Company/partnership firms / legal person	
a. Certified copy of Company/Partnership incorporation/ registration	
certificate issued by Competent Authority, as applicable	
b. Certified copy of MoA/Bye Laws	
c. Certified copy of Board of Directors Resolution duly passed and	
authorizing signatory of application to apply for IPA	
d. Certified copy of latest Audit Report, if applicable	
i. (are to be made available in case the project and the	
application is considered for processing State Yes/No	
11. NGO- Specify- give details of registration	
1.3.Government Institutions / Organisations Please specify (if applicable)	
(i) Marketing Board / Agricultural Produce Marketing Committee APMC	
(ii) Municipal Corporation	
(iii) PSU/ Agro-Industries Corporation	
(iv) ICAR/CAU/SAU/ Government R&D Institution	

1.4.Statutary registration	(As per applicability)	
a. PAN No		
b. Aadhaar No.	Yes/No	
c. Udyog Adhaar No.		
d. GST		
1.5.Correspondence Address	Postal Address with PIN code	
	Telephone	
	Mobile	
	Email id	
	Fax if any:	
1.6.Project / Site Address		
1.7.Social Category	General / SC/ST	
(In case of legal entity the	OBC	
CEO and Board of Directors	Minority	
social category is to be	(Muslim/Christians/Sikhs/Buddhists/Parsis/Jains)	
mentioned)	In case of SC/ST applicants a Certified copy of	
	Caste Certificate issued by Competent Authority	
	is to be enclosed. In case of others a self-	
	declaration is to be enclosed.	
1.8.Location: TSP / NE Region	In case of TSP a self-attested copy of notification	
/ Hilly States	is to be enclosed.	
1.9.Gender	Male / Female/Transgender	

B. Applicant/ Promoters' Entrepreneurship:

- 1.10.CV / Biodata of Applicant (s) / Promoter (s) (Authorised by legal entity) in brief: (If applicants are more than one, all are to provide their CV / Biodata)
 - a. Name of Applicant/ Promoter:
 - b. Fathers' & Mothers' name:
 - c. Spouse name:
 - d. Date of Birth
 - e. Place of Birth (village/town/city, District and State)
 - f. Permanent Address:
 - g. Educational qualification (Higher Secondary, Under graduation Degree and above)

Education	Name of	Board /	Year of	Remarks
Metric/ U	education /	College /	Pass	
	specialisation	University/		
		Institute		

h. Horticulture and project proposal specific Trainings if any undergone

Training	Duration and Period	Institute with address	Purpose for undergoing training

- i. Current profession with details of Turn over, Accomplishments if any.
- j. Previous profession during the last 5 Years with details of Turn over, Accomplishments if any
- k. Experience- General and Horticulture
 - a. General (Other than Horticulture) specify the activity, establishment/ Office, location etc.
 - b. Horticulture-General: State specific activity- crop production, PHM etc. including project site, area, number of years, accomplishments etc.
 - c. Horticulture-Experience in proposed activity: provide the name of establishment/office, location, number of years, specialisation etc.
- 1. Any information that establishes the applicants' entrepreneurship (Should be able to enclose evidence during Market & Financial Viability stage and during JIT):

1.11. Registrations with any Government Agency if any

Government Agency	Provide registration No. details with date and
	location of registration
a. SFAC	
b. NDDB	
c. MSME	
d. MSME/SSI	
e. Any other	

1.12.Commitment by the applicant: In case the project is approved for pre-IPA, the promoter / CEO/CMD should undergo a 2 Weeks (min.10 working days) project specific training programme in one of the ICAR/CAU/SAU/SHU/ Research Station/ Centres of Excellence/ related Central or State Government institution/ others as found appropriate / approved by NHB.

In case of a Partnership firm/ Company / Legal person

a.	Whether the proposed activity is covered under the objectives as per Memorandum of Association (MoA) / Rules explicitly: If so please provide the Article and Rule in verbatim.
b.	Professional history of Legal entities Farmers Producer Organisations (FPOs), Self Help Groups, Partnership/ Proprietary Firms, NGOs, Companies (as a Board of Director), Corporations, Cooperatives, Co-operative Marketing federations. Government Institutions.
c.	Management structure if it is a company/ firm etc depicting the position of the applicant.

2.Details of benefits availed / **proposed to be availed by the applicant**- either individually or as a member of Association of growers, Group of Farmer Growers/consumers, Farmers Producer Organisations (FPOs), Self Help Groups, Partnership/ Proprietary Firms, NGOs, Companies (as a Board of Director), Corporations, Cooperatives, Co-operative Marketing federations from (i) NHB and (ii) other Ministries/ organisations of Central Government and (iii) State Governments including NHM for Horticulture related projects.

Note: The beneficiary should be truthful. In case any information is received later on at any stage about his/her availing of benefit which is not disclosed hereunder will entitle NHB to reject the current proposal and recover the funds if already released.

2.1.In this / proposed project and location:

- 1. Whether the proposed project proposal has been submitted for consideration under any State Government or Central Government Scheme for financial grant? If yes give details.
- 2. Whether any subsidy has been availed from the Board, other Central Govt. organisation or State Government for the same activity on the same piece of land, khasra/ Gat/Dag/ etc either in his / her own name individually or in the name of his/her family members or through any legal entity in which he/she is the beneficiary either in the same location, project. Yes/ No. If Yes, Please provide details

Constitutio	Ministr	Schem	Project	Project	Land	Eligibl	Total	Current
n –	y/	e	code &	Locatio	Surve	e	subsid	status of
Individuall	Organi	Name	Activit	n	y No	Project	y/	project-
y or in any	sation		у			cost	grant	Operational
form								/
						(Rs.in	(Rs.in	underutilise
						lakhs)	lakhs)	d / closed

2.2.In earlier / any other Project (s) : Either in his / her own name individually or in the name of his / her family members or through any legal entity or in any form or constitution, in which he / she is the beneficiary either in the current proposed project location or any other location.

2.2.1.From NHB: Whether any assistance in the form of soft loan and subsidy has been availed earlier from the National Horticulture Board? If yes, give details thereof

Year	Scheme Name	Project code & Activity	Project Location	Land Survey No	Eligible Project cost	Total subsidy /grant availed	Current status of project- Operational / underutilised / closed

2.2.2.From Central Government- Ministries / Organisations:

Year	Scheme	Project	Project	Land	Eligible	Total	Current status
	Name	code & Activity	Location	Survey No	Project cost	subsidy / grant availed	of project- Operational / underutilised / closed
							Cioseu

2.2.3.From State Governments:

Year	Scheme Name	Project code & Activity	Project Location	Land Survey No	Eligible Project cost	Total subsidy /grant availed	Current status of project- Operational / underutilised / closed

2.3. Operational status of earlier projects under NHB scheme and other Central Ministries and State Government.

Ye	Organisa	Activit		Dates		As on	Annu	Expo	Profita	Rema
ar	tion / Ministry which released assistanc e	y for which assista nce is availe d & code	Subsi dy recei ved	Project comple ted	Comme nced producti on	date Project Operati onal status (Runnin g or Closed)	al Turno ver (of previo us Year)	rts if any	ble or loss makin g	rks / Reaso ns

^{*} in case of completed projects and where proposals envisioning expansion/ modernisation are proposed, Annual Reports and Audited Statement of Accounts of the last 3 years are to be made available along with Bank appraisal during Market and Financial Viability stage both online and offline.

2.4.Please provide map of earlier / other subjects and this project- Key map of project land showing project details and land boundary details

2.5.Provide the following details:

- a. Have you ever been refused / denied subsidy claim from NHB, NHM, APEDA, NCDC, MoFPI? If Yes please provide details of (i) Project code, (ii) Name of Applicant, (iii) Address (iv) Project activity etc. and the reason for such refusal / denial:
- b. If you were a recipient of Government subsidy, have you / your Bank/FI ever been asked to refund the subsidy / call back? If Yes please provide details of (i) Project code, (ii) Name of Applicant, (iii) Address (iv) Project activity etc. and the reason for such refusal / denial:

Attention:

1. In case the project application is considered for Pre-IPA, the applicant shall have to enclose No Objection Certificate from State Government / State Horticulture Mission that there is no duplication of funding for the project and the applicant shall also submit self-declaration that he/she is not availing government subsidy / grant / assistance from any other ministry.

3. About the Project, Rationale, Management and Description

3.1 About the Project

1.	Name of the Project					
2.	Correspondence Address:					
3.	Address of Project Site:					
4.	Project Activity and Scheme components (Should be as per NHB scheme latest					
	scheme guidelines- please verify):	_				

	Name of the scheme and component	Unit	Tick mark relevant component
No.			
5	Development of Commercial Horticulture through Production and Post-Harvest Management of Horticulture Crops		
	1. Open field condition		
	2. Integrated PHM		
	a. 2.1.Pack House		
	b. 2.2. Pre-cooling unit		
	c. 2.3. Cold Room (Staging)		
	d. 2.4. Primary Processing		
	e. 2.5. Refer Van		
	f. 2.6. Retail outlet (environmentally controlled)		

6. Details of Crop in case of Open field condition / Protected cover

Name of the	Variety /	Area (acres)	No. of plants	Source of
Crops	Hybrid/			Planting
_	Cultivar			Material

- 7. Products, product Mix, by products and Services of the Project
- 8. Objectives of the Project
- 9. Expected Outcomes of the Project
- 10. Socio-economic benefit to the region /District / State

3.2.Rationale / Justification for the project
3.2.1. Rationale
3.2.2.Details of similar projects / crop in the neighbourhood and the District -Area, Production, Productivity briefly. Provide more details in Market viability chapter.
3.2.3.Raw Materials: How quantity and quality of inputs/ raw materials is assured.

3.3.Project Site/ Land details:

3.3.1.Proposed Project Area:

	Activity	Area proposed
1	Cultivation –	
	Open Cultivation (Ha)	
2	PHM	
3	Plant and Machinery	
4	Any other activity	

${\bf 3.3.2. Land\ details-\ RoR/\ Ownership\ /\ Registration\ of\ lease/\ map\ etc.}$

A	Name of Owner of la	and proposed for the			
	project as per Land l	Revenue Records			
	Whether title of the	and is clear in the name			
	of applicant and is fi	ree from any litigation			
	How Title is	Ancestral			
	derived	Purchased (with details			
		of date)			
	Encumbrances if any	/			
В	Name of the Owner	in case of joint ownership	Survey/	Area / Ha	Share
			Gat		
			/khasra		
			No etc.		
		aries are demarcated for	Yes/No		
	the applicant clearly				
		ossession of the Applicant			
C	In case of Partnershi	•			
		l is owned by Partnership	Yes/No		
		y by its partners			
		is owned by one of the			
		ndertaking by land owner			
		ating that he/she will not			
		le or transfer his/her land			
		acy period of the project			
		ossession of the Applicant			
D	In case of Lease				
		nd is that of leased,			
		details of the said leased			
		fice of Sub-Registrar			
	2. No.of Years				
		e is entered in RoR	Yes/No		
		ossession of the Applicant			
\mathbf{E}		tgaged? If yes provide			
	details of mortgagor	and mortgagee			

3.4.Location of the Project- Identification (Longitude, Latitude, Altitude, Village, GP, Block, District, State), Area, Number of growers.

1.	Location Address
2.	a. Survey/Khasra/ Dag/ Other No
3.	b. Habitation/ Village
4.	c. Gram Panchayat / Urban body
5.	d. Block / Urban body
6.	e. Sub-Division
7.	f. District
8.	g. State /UT
9.	Location Longitude, Latitude &
	Altitude
10.	Total Area of land owned (ha)
11.	Total Area proposed for project (ha)

Google map with coordinates:

3.5.Current usage of land of proposed Project Area

Proposed Project			Current usage		
Survey / Dag etc.No	Nature of land Dry/ Irrigated/ Waste land	Area (ha)	Activity / Crop	Area (ha)	Mortgage Yes/No If Yes with whom

3.6.Current infrastructure and assets possessed by the Applicant:

Category	Asset Name	Year of	Make	Capacity	Cost
		Purchase			
Fixed	Tube well				
Assets					
	Dug Well				
	Drip irrigation				
	Electric Motors				
	Tractor				
	Tiller				
	Transport vans				
	Vermi compost shed				
	Stores				
	Pack house				
	Labour room				
	Water harvesting pond				
	Installation/digging				
	Pipeline				
	Others				
Operating	Planting Material				
Assets					
	Support system				
	Tools and implements				

3.7.Lay out plan of the project/ Map of Farm / production/ Operations unit / project land showing project details and land boundary details

3.8. Conversion of Land Use (CLU) if applicable

Whether Land in possession of the applicant is with/ without approval for industrial use/Whether CLU permission for the project has been received from competent authority: If Yes- Please provide details of the authority approved with full designation, address contact numbers and email id, approval No. and date

3.9. Whether project site is part of production belt / cluster / hub? If yes, provide details of working relations with other farmers

3.10.Rationale for the choosing the said Location for implementation of the project / Location	n
advantages and disadvantages	

Connectivity:

Road connectivity- Distance from	National High way	
	State Highway	
	Fright Corridor	
	Golden Quadrilateral	
Rail connectivity		
Air connectivity		
Water ways		
Market connectivity		

Supply side suitability: Raw material Catchment area

Whether project site is part of production belt / cluster / hub? If yes, provide details of working relations with other farmers

Road connectivity-	National High way	
Distance from	State Highway	
(Range)	Fright Corridor	
(italige)	Golden Quadrilateral	
Rail connectivity		
Air connectivity		
Water ways		
Market connectivity		

Map of Catchment Area:

Demand side suitability:

Proximity and connectivity of project site to major consumption centres /Mandies

Demand centres	Names	Distance from the proposed site
Agriculture Primary		
Market Committees -		
APMCs / Mandies		
Tier-1, 2 and 3 cities		

Map of consumption Centres

Other Merits/ Advantages:

3.11.Compliance of project site for food safety

The information on soil condition and site on water logging, industrial waste and effluents.

Run off and contaminated water is not allowed to enter fields.

3.12.Components / Activities of the Project with justification (Please refer NHB scheme guidelines)

	Name of the scheme and component	Justification
No.		
1	Development of Commercial Horticulture	
	through Production and Post-Harvest	
	Management of Horticulture Crops	
	Open field for specified crops	
	2. Integrated PHM	
	2.1. Pack House	
	2.2. Pre-cooling unit	
	2.3. Cold Room	
	2.4. Primary Processing	
	2.5. Refer Van	
	2.6. Retail outlet (environmentally	
	controlled)	

Component wise cost of the Project and NHB Norms

Scheme Component	Items	Sub- items	Capacity/ Area/ spacing/ size	Units/ Numbers	Likely / unit cost	NHB Norm
			Etc.			
Open field	Cultivation	Planting material				
Cultivation	Expenses	Input cost				
		(Labour, Manure				
		& Fertilisers,				
		pesticides etc.)				
		Others				
	Irrigation	Tube well/bore				
		well/ Open well				
		(Nos.)				
		Cost of Pipeline from source of				
		irrigation to				
		production unit				
		(Length, Size &				
		Material)				
		Water harvesting				
		structure / Water				
		tank min. 300				
		microns				
		Non lined				
		ponds/tanks				
		Others				
	Drip / Sprinkler	Ι				
	Civil	Functional pack				
	Infrastructure	house				
		Store & Pump				
		house (Area in				
		sq.ft with size) Labour room & go				
		down (Area in				
		Sq.ft with size)				
		Others				
	Farm	Tractor upto 20				
	Mechanisation	ВНР				
	(AC)	Power Tiller	HP			
		Equipment's-				
		driven by Tractor/				
		Power Tiller				
		Mulch laying				
		machine				
		Self-propelled				
		hort. Machinery				

	T	1		1	1	1
		Other tools and				
		equipment's as per				
		Sub Mission on				
		Agriculture				
		Mechanisation				
		(SMAM)				
		Others				
	Land	Soil levelling /				
	Development	Digging/Fencing				
		etc.				
		Others if any				
	Land if newly pu	archased but not				
	before one year					
	sanction of Term	n loan (indicate				
	year)					
	Vermi Compost	Unit				
	• 1. Permanen	t Structure				
	• 2, HDPE Ve	rmi bed (12ft X 4ft X2 ft)				
	Certification of	Good Agricultural				
	Practices (GAP)	including				
	infrastructure (A	(C)				
	Plastic Mulching	7				
	Others					
	Grand Total					
Scheme			Capacity/	Units/	Likely	NHB
			Area/	Number	/Unit	Norm
			Spacing		cost	
			etc.			
Integrated	1. Integrated Pl	HM				
PHM	1.1.Pack House					
	1.2. Pre-cooling					
	1.3. Cold Room					
	1.4. Primary Pro	cessing				
		t (environmentally				
	controlled)					
		Others				
N. A. NILID NI	0 11 '1'	a in project mode with add o		NILID C 1	. 1 1.	

Note: NHB Norm: means Over all ceiling in project mode with add on component as per NHB Scheme guidelines.

(Appendix 1-A)

AC: Add on component: Over and above the cost ceiling.

3.13.Operations Planning

1.	Name of Farm / Project Manager (working directly	
	under the applicant / CEO) if anyoptional	
2.	Name of agency providing technical know-how	
	and turn key for cultivation- and contact person	
	Name and contact numbers	
3.	Operations:	
	1. Land preparation	Own / custom hiring
	2. Procuring planting material/ seeds	Own / outsourcing
	3. Orchard planning, layout	Own / outsourcing
	4. Water and nutrient management	Own / outsourcing
	5. Pruning & Training	Own / outsourcing
	6. Pollinators & Pollinsers	Own / outsourcing
	7. Plant growth regulators	Own / outsourcing
	8. Integrated Pest & Disease management	Own / outsourcing
	9. Physiological disorders	Own / outsourcing
	10. Farm Mechanisation	Own / outsourcing
	11. Harvesting/ Fruit/Flower care management	Own / outsourcing
	12. Post-Harvest Management	Own / outsourcing
	a. Pre-cooling	Own / outsourcing
	b. Cleaning / Washing	Own / outsourcing
	c. Sorting and Grading	Own / outsourcing
	d. Packing and labelling	Own / outsourcing
	e. Transport	Own / outsourcing
	f. Storage- Low cost	Own / outsourcing
	g. Refer van	Own / outsourcing
	h. Retail outlet	Own / outsourcing
	i. Cold chain	Own / outsourcing
	13. Marketing	Own / outsourcing
	14. Processing	Own / outsourcing

${\bf 3.14.\ Profile\ of\ Agency\ executing\ \ Post\ Harvest\ Infrastructure\ (based\ on\ project\ /\ applicability\ etc.}$

1.	Name of agency providing technical know-how and	
	turn key basis with full address of its Hq	
2.	Agency local Address	
3.	CIN / Company Incorporation No.	
4.	GST No.	
5.	CEO of the Agency	
6.	Contact person Name and contact numbers	
7.	Technical Manpower available	(Desirable)
8.	Number of years of experience	(Desirable)
9.	No of plants set up till date during the last 5 years in	(Desirable)
	the State	
10.	Turnover of the Agency	(Desirable)
11.	Whether firm has been blacklisted ever by any	(Desirable)
	government or corporate firm	

3.15.Month wise operational chart / Implementation schedule: Commencement to completion:

Project Implementation period in case of approval: Months.

Proposed/ Tentative dates of	Bench mark / Activity	Approximate date
Project Commencement	Land development or Land/	11
	Site Preparation	
First Commercial Crop / plantation /		
operations if any / Plant & Machinery		
etc.		
Project Completion		

Activity	Units				Months		
		JF	MA	MJ	JA	SO	ND
Land development				V			
2. Land preparation			V				
3. Procuring planting material/							
seeds							
4. Orchard planning and layout							
5. Water and nutrient	V			V	1	V	
management							
6. Pruning & Training							
7. Pollinators & Pollinisers					1		
8. Plant growth regulators							
9. Integrated Pest & Disease					1		
management							
10. Physiological disorders							
11. Farm Mechanisation-							
procurement							
12. Farm Mechanisation							
operations							
13. Harvesting/ Fruit care							
management							
14. Post-Harvest Management							
a) Pre-cooling	√	$\sqrt{}$					
b) Cleaning / Washing	V						
c) Sorting and Grading							
d) Packing and labelling							
e) Transport	$\sqrt{}$	$\sqrt{}$					
f) Storage- Low cost		$\sqrt{}$					
g) Cold chain	$\sqrt{}$	$\sqrt{}$					
15. Marketing		$\sqrt{}$					
16. Value/ addition Processing			$\sqrt{}$				
16. Value/ addition Processing Note: The table can be extended as per need. Jl	√ F: Ianuary/	√ Februar	√ v: MA: M	[arch/Anri]	l and simila	rly other abl	previations

Note: The table can be extended as per need. JF: January/ February; MA: March/April and similarly other abbreviations.

3.16. Number of days of Operation / Crop etc:

1. Backward linkages -with growers, input suppliers etc.

Operations	Agency / Agents / providers (specify	Distance	Remarks
	the proposed location)		
Seed/ Planting Material			
Manure			
Fertilizers			
Bio fertilizers			
Bio pesticides			
Fertilizers			
Pesticides / Insecticide			
Others			

2. Forward linkages- for Domestic and Export Market

Operations	Agency / Agents / Service providers	Distance	Remarks
	(specify the proposed location)		
Storage Unit			
Processing Unit			
Local Market			
Terminal market			
Farm Market			

3. Briefly explain as to how the produce will be consolidated (backward linkages) and marketed/exported (forward linkages)

4. How transportation of raw material and produce is planned?

3.18.Manpower (Skilled Labour, Expertise etc.), Required, Already available, Gaps and the management in an Year.

3.18.1.Managerial and Technical

	Managerial				Technical				Gap	
	Requirer	nent	Availability		Requirement		Availability		S	US
	Number	No.of Days	Number	No.of Days	N	D	N	D		
a) Manager	1	270			2	270				
b) Finance & Accounts	1	*			1	90				
c) Typing / IT operations	1	*			2	90				

3.18.2.Skilled and Unskilled Labour

		Skilled Labour				Unskilled labour				Ga	ıp
		Require	ment	Availab		Requirement				S	US
		Number	No.of Days	Number	No.of Days	N	D	N	D		
	oerations/										
	tivity										
d)	Administration	2									
e)	Manager	2	270								
f)	Finance &	2	90								
	Accounts										
g)	Typing / IT	2	90								
	operations										
	Watch man	2	150			4	240				
Cr	op husbandry										
a)	Planting	5	2								
b)	Basin	3	5								
	preparation										
c)	Pit	5	5								
	preparation &										
	filling										
d)	Irrigation (6	6	6								
	irrigation)										
e)	Manuring &	2	5								
	fertilization										
f)	Plant	6	9								
-/	protection										
	spraying (3										
	freqency)										
g)	Weeding,	8	10								
<i>த)</i>	-	"									
	hoeing (twice										

freq.)						
h) Pruning	5	10				
i) Harvesting, grading packing etc	4	50				

3.19.Employment Generation per annum

No.of man days / Annum	445
Permanent man power -Permanent (on rolls)	
Casual / Temporary	

3.20.Infrastructure and connectivity (Power, Fuel, Water, Plant and Machinery, Effluents treatment etc.)- Required, Already available, Gaps and the management.

Utility	Requirement	Remarks
Power	Likely requirement per month for the	
	purposes of	
	Source of Power	
	Whether renewable alternate energy to	
	power is under consideration	
	Access to Power is assured or not	
	Alternative Source of Power in case of	
	breakdowns	
Water	Source – Ground Water /Surface Water	
	Existing or New source	
Plant &		
Machinery		
Fuel	Access to fuel to power- Generators-	
	Yes/No	
	Nearest fuel depot	
Effluent	Facility and method adopted for effluent	
treatment	treatment.	
Road	National High way	
connectivity-	State Highway	
Distance from	Fright Corridor	
	Golden Quadrilateral	
Rail		
connectivity		
Air connectivity		
Market		
connectivity		
Vermi compost	If available Numbers and Capacity.	
	Types: 1. Permanent Structure and 2,	
	HDPE Vermi bed (12ft X 4ft X2 ft)	
Animal	Details of Animals	
Husbandry	Capacity / Income	
Environmental		
issues of the		
project if any		
Fencing		
Any other		

3.21.SWOT Analysis

1	Strengths	Well adapted with climatic condition	
		Plenty number of varieties and their adoption in different	
		agroclimatic conditions make the availability of produce for	
		expanded time.	
		Less water requiring crop suitable rainfed crop due to	
		coincide critical stages with abounded moisture period and	
		summer deciduous nature.	
2	Weaknesses	Perishable commodity	
		Low productivity in moisture stress conditions	
		Harvesting labour consuming	
		Inadequate post harvest handling and processing	
		infrastructures	
3	Opportunities	Climate variability can be used advantageously for extended harvest and availability in ber	
		New varietal developments give competitive advantage for the export promotion.	
		Crop of poor man's so better accessibility for tribal as	
		nutritional security better opportunities.	
		numinum seeding seeds appointmess	
4	Threats	Inadequate infrastructure set up in the direction of post	
		harvest management.	
		Productivity wide gap (rainfed vs irrigated conditions)	

Attention of the applicant:

- 1. Applicant has to intimate the Board before effecting change of project land, crop, area, bank etc in the proposal before claim of subsidy. (page 121 of guidelines point 10(vi). Thus Any change in crop or project site without prior approval of NHB shall make the component or project, as the case may be, ineligible for getting subsidy.
- 2. Even the change in FI / Banker should be done with prior approval of NHB.

(Signature of the Applicant) with date and time.

- 4 NHB Scheme under which the project is proposed with rationale / justification.
 - 1. Scheme.1: Copy paste scheme guidelines
 - 2. Cost Norms and pattern of assistance: Copy paste scheme guidelines
 - 3. Rationale for justification for taking up the proposed project under the scheme No.1 and its components.
 - This is the project of production technology of ber for commercial purpose which covers under the scheme no.1 of the board i.e., Development of commercial horticulture through production & post harvest management (Commercial horticulture development in open field condition on the project mode) of the horticulture crops.

5. Project details

5.1 **Agro-climatic suitability**

5.1.1.Origin, History, and Distribution

1. Origin of the crop and its introduction into India:

Ber or Indian jujube (Ziziphus mauritiana Lamk.) is indigenous to India.

2. Distribution of crop across the country

The important provinces for jujube cultivation in India are Maharashtra, Gujarat, Uttar Pradesh, Tamil Nadu, Jammu & Kashmir, West Bengal, Haryana, Rajasthan, Madhya Pradesh, Punjab, Karnataka, Bihar, Chhattisgarh and Andhra Pradesh. In Punjab, the districts of Sangrur, Bathinda, Ferozepur, Ludhiana, Patiala, and Mukatsar are the most famous for grafted jujube cultivars. In Haryana, the district of Hisar, Rohtak, Jind, Panipat, Mohindergarh and Gurgaon are famous for commercial cultivation in jujube. In Uttar Pradesh jujube orchards are found around Varanasi, Aligarh, Faizabad and Agra. In Rajasthan its orchards are spread around Bharatpur, Jaipur and Jodhpur. In Gujarat, jujube orchards are found around Banaskantha, Sabarmati, Bhavnagar, Surendranagar, Patna, Ahmedabad, Bharuch, Vadodra, Sabarkantha and Mehsana. In South India, jujube cultivation is found around Tirunelveli, Ramanathapuram, Dharmapuri and Salem districts in Tamil Nadu and Bijapur, Bellary, Gulbarga, Belgaum, Raichur and Bidar in Karnataka. In West Bengal, this fruit is quite popular in the districts of Murshidabad, Malda, Bankura and Birbhum.

5.1.2.Agro-climatic / Horticultural zones including Rainfall, temperatures at critical stages and suitability of the project (Not applicable to standalone PHM projects)

Parameter	Recommended@	Project	Remarks / deviations	
		location parameters#	deviations	
Climate	Arid-Semi arid	parameters		
Altitude	242 m Up to			
	1000 m MSL			
Climateric / Non Climateric	Non-climacteric			
Thermosensitivity of crop	Ber crop start			
-	flowering in			
	September month			
	during sufficient			
	moisture			
	condition but			
	temperature above 40°C			
	during flowering and fruiting			
	harmful for crop.			
	narminar for crop.			
Photosensitive	Not applicable			
Temperature range	0-50°C			
1. Mean monthly / Average	20-40°C			
temperature for growth and				
fruiting				
2. Av.Max.temperature	36°C			
3. Av.night temperature	7-13°C			
4. During fruiting phase	10-36°C			
g. Flowering	15-35°C			
h. Fruiting	10-30°C			
i. Maturity	15-32°C			
Rainfall / Water resources	200-350 mm			
1. Land preparation	Summer months;			
	needs less water / rain			
2. Flowering	Autumn; needs			
2. Prowering	no water if			
	sufficient rainfall			
	received			
3. Fruiting	Winter; needs			
<i>5</i>	assured irrigation			
4. Maturity	Spring; Assured			
	irrigation			
Humidity	25-65% dry cool			
1. Flowering	25-60%			
2. Fruiting	30-75%			
3. Maturity	22-60%			
4. Season	Winter/Spring			

Winds during crop season	5-10 km/h
1. Wind velocity	Mild
2. Wind direction	Western wind
	during fruit
	maturity
Fruit quality attributes	Juicy sweet with
	15-25°B TSS and
	round to oblong
	shape of fruit as
	well as free from
	throat itching
Harvesting Season	February to Mid
	March (North and
	Central India)
	December-
	January (in South
	India)

[@] Note: Recommendations of ICAR-Central Institute for Arid Horticulture, Bikaner

Risk management/ Deviation Management if any:

Conclusion : Whether project crop is recommended for the project location Yes/No

[#] Provide source (could be IMD/Agric.Univ/State Govt.) and web link if possible

5.1.3. Soil Type and health -requirements and that of project suitability

(Not applicable to standalone PHM projects)

	As recommended ICAR-CIAH, Bikaner	Project location data as per latest Soil health test	Deviation if any and Management	Date on which soil health is tested and the name of the Institute
Soil type	Sandy desert soil in order aridosols & Entisols			
Texture	Coarse textured			
рН	7.5-8.2 can tolerate 9.2			
Organic carbon	0.05-0.1 %			
Electrical conductivity	0.21-0.56 dSm ⁻¹ (can tolerate 18.6 dSm ⁻¹)			
Chlorine	-			
Sodium	Low			
Potassium	180 kg/ha			
Nitrogen	120 kg/ha			
Phosphorus	12.5 kg/ha			

[@] Note: @ Recommendations of ICAR-Central Institute for Arid Horticulture, Bikaner

Whether project location is a problematic soil- Alkalinity/Salinity/Others: if Yes.

- 1. Causes
- 2. Reclamation / Management/ Amendments proposed:

Conclusion:	
Whether project location soil is suitable for the crop / activity.	

^{#:} Provide details of Soil Test Laboratory (should be that of Agriculture Dept/ Agric.Univ/ Central or State Government) where Soil is tested with contact details of Head of Laboratory/ Analyst with telephone and mobile details and weblink if possible. A self-attested copy of the laboratory results should be submitted in case project is qualified for processing for subsidy claim.

5.1.4. Water/Irrigation water Quality -requirements and that of project suitability

(Not applicable to standalone PHM projects)

	As recommended	Project location data as per
	ICAR-CIAH Bikaner@	latest Water Analysis test#
pH	6.5-7.5	
EC	Normal	
Total salt concentration,	Low	
Sodium Absorption Ratio (Low to medium	
SAR)		
Bi-Carbonate	Nil	
Boron concentration	Medium	
Heavy metals	Nil	
Pesticide residue	Nil	

[@] Note Recommendations of ICAR-Central Institute for Arid Horticulture, Bikaner

#: Provide details of Laboratory (should be that of Agriculture Dept/ Agric.Univ/ Central or State Government) where water is tested with contact details of Head of Laboratory/ Analyst with telephone and mobile details. A self-attested copy of the laboratory results should be submitted in case project is qualified for processing for subsidy claim.

Conclusion: Whether project location water source is	Yes / No
suitable for the crop / activity.	

5.2. Project- Market viability of the Project

(To be facilitated and certified by Horticulture Expert)

5.2.1.Commercial (and nutritive -where ever applicable) importance / significance, composition and uses.

Ber fruit is very nutritious and is a rich source of ascorbic acid (90-280 mg/100 g), vitamin A (55 mg/100g), Thiamine (0.13 mg/100g), Riboflavin (0.19 mg/100g), total soluble solids (17-20%), acidity (0.21%), β carotene (81 µg/100 g), protein (0.8 g/100g), fat (0.3 g/100g), carbohydrates (17 g/100g) calcium (4 mg/100 g), phosphorus (9 mg/100g) and iron (1.8 mg/100g) (Yadav and Singh, 2001). Bakhshi and Singh (1974) reported that ber fruit contained more vitamin C, protein and mineral in comparison to apple and mango. Ber fruits can be within the reach of the poor people and hence known as poor man's fruit. Its fruit are mostly consumed fresh, semi dried but some time it dried and used as a dessert fruit. It can also be preserved as candied, squash and pickles. The leaves provide very nutritious fodder with contain 15.4 per cent crude protein, 15.8 per cent crude fiber, 6.7 per cent total minerals and 16.8 per cent starch for Goat, Sheep, Camel and other herbivores. The ber timber is hard with a specific gravity of 0.93, strong, fine-grained and reddish in colour. Ber plant necessity of regular pruning of the tree make a good source of fuel (4900 Kcal/kg) wood for the rural people. In India Ziziphus xylopyrus is a host plant for rearing the Tachardia laccad a lac insect (Sharma and Kore, 1990) and it also used for gathered as food for silk worms (Gupta, 1993).

- **5.2.2.Targetted market (s):** Ber crop market is concerned mainly targeted domestic as a form of fresh fruits, dry and processed products, leaves as fodder and in case of international market, the applicant have to refer APEDA export requirements and should specify compliance appropriately within the document. In case of domestic market specify the intended market briefly while more details be provided in Marketing chapter.
 - 1. Quality grades/ specifications/ kinds of products and their targeted Domestic/ International market.
 - 2. Existing / Proposed Market linkages:
 - 3. MOUs/ Contract documents / undertakings/ LoA if any
 - 4. Target consumption centres/ key domestic markets
 - 5. Export targets/ Plans if any
 - 6. In case of export, details of volume to be exported / export destination / statutory norms of export destination should be provided in the DPR.

5.2.3. Statistics: India and State.

1. India: Area, Production and Productivity

Year	Area (ha.)	Production	Productivity	Reference
		(metric	(t/ha)	
		tonnes)		
2011-12	33800	254400	7.52	NHB, Final
				estimate
2012-13	34,360	255630	7.43	NHB, First advance
				estimate
2013-14	47000	413600	8.80	NHB data base
2015-16	44000	425000	9.65	NHB, Final
				estimate
2016-17	50,500	547,000	10.46	Winter school,
				CIAH, Bikaner
2017-18	39,000	414,000	10.61	NHB, Second
				advance estimate

2. State wise picture- Top 10 producing states

State	Area in ha	Production	Productivity
		MT	T/ha
1. Madhya Pradesh			
2. Punjab			
3. Haryana			
4. Rajasthan			
5. Andhra Pradesh			
6. Maharashtra			
7. Gujarat			
8. Uttar Pradesh			
9. Tamil Nadu			
10. Bihar			

^{*} Area, production and productivity data not available

11. Project State Picture (Mandatory): Data not available

Year	Area in	Production	States'	Productivity	Gap in l	Productivity	(T/Ha)
	ha	MT	contribution	T/ha	State	National	Global
			to Nation		Av.	Av	Highest

Source:

12. Project State-district wise performance in the said crop producing districts in Last Year (Mandatory): Data not available

Area			Production Productivity		vity			
District	Area (ha)	% of State Area	District	Production (MT)	% of State Production	District	Productivity (T/ha)	Ranking

Source:

5. Project crop in the state: Time trend of Area, Production and Productivity (Mandatory)

District	Item	Current Year	CY-2	CY-3	CY-4
District.1	Area				
	Production				
	Productivity				
District.2					

Source:

6.Share of project Crop- in terms of Area and Production in overall fruits/vegetables : Data not available

Crop	A	rea	Produ	action		
	На	%	MT	%		
Total		100		100		

Source:

7. Availability of Storage facilities in the project area / District / State Source: (Desirable Data)

Year	Commodity	Low	cost storage	e structures	Cold storage			CA Storage			
		No. Capacity Capacity			No.	Capacity	Capacity	No.	Capacity	Capacity	
				utilisation			utilisation			utilisation	

Clusters/ Zones

5.2.4.1.Crop clusters in the State (Mandatory)

Cluster	District	No.of villages	No.of farmers	Total Area
1				
2				
3				
4				

5.2.4.2.Crop Agricultural Economic Zones in the State / UT, if any (Desirable)

Cluster	District	No.of villages	No.of farmers	Total Area
1				
2				
3				
4				

5.2.5.Demand for the commodity:(based on the available data- minimum for the project area, district and the state)

Demand -Supply gap for the commodity

Unit	Demand	No.of	growers	Supply / production	Gap	Remarks
		Nos.	Area			
Project area						
District						
where						
project is						
located						
State						
Country						
Globally						

Note: Applicant may take the help of District Horticulture Officer.

5.2.5.A.Projections of production, productivity, targets for domestic and export market (Desirable)

Year	Production	Productivity	Local	Value	Terminal	Value	Export	Value
			Market	in Rs.	market	in Rs.	Market	in Rs.

5.2.6.Global producers- Country, Area, Production, Productivity and global market share for the last 5-10 years

Major producing country	Production (MT)
India	5,26,000 metric tons from an area of 50,000 ha
Pakistan	-
Bangladesh	-
Parts of Africa	-

5.2.7.International trade market and potential:

It is minor crop, though some amount is exported to Maldives and Gulf countries but statistics are not available.

5.2.8. Seasonality matrix of the fruit (Desirable Data):

Seasonality matrix of the crop with reference to other fruits / vegetables

Fruits	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Ber												

Lean Season
Peak Season

Demand and Supply issues specific to project area: Feb. -March main season in North India and Oct-Nov. in South India

5.2.9 Price variation of Commodities at State / UT Capital or at a Major Fruit & Vegetables/ Flower Market

A.At local Market

	Local Market: 1 Unit=Rs. Per Qtl/MT/Kg												
Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	

Source: Concerned APMC / Marketing Board website or http://agmarknet.gov.in/
If no reliable source is available, the above data may be collected from District Marketing /
Horticulture Officer

B.At nearest / Major Terminal Market

		•										
	Major	Termin	nal Mar	ket: 2 U	Jnit=Rs	. Per Qt	l/MT/K	g				
Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec

Source: Concerned APMC / Marketing Board website or http://agmarknet.gov.in/
If no reliable source is available, the above data may be collected from District Marketing / Horticulture Officer

C.Projected prices of project produce (if Possible)

	Market: Unit=Rs. Per Qtl/MT/Kg												
Year	Jan	an Feb Mar Apr May June July Aug Sept Oct Nov Dec											

Source: Could be applicants' own assumption / horticulture expert etc.by giving justification

5.2.10.Balance sheet of commodity in the State / District (Desirable Data/ Voluntary)

			Year:						Qty: 0	00Ton	S	
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Stored/												
Carry in												
Fresh												
Production/												
Arrivals												
Imports												
Availability												
In LT												
Storage												
Consumption												
Exports												
Post												
Production												
losses												
Total Usage												
Carry out												

Source: Note:

5.2.11.Whether transportation infrastructure is available.

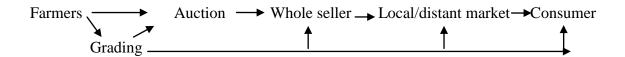
- 1. Mode of transportation / arrangement:
- 2. Whether cold chain facility available locally if so details of service providers and contact person name.

5.2.12. Value Addition scope/ potential

Ber is perishable fruit like other fruit crops. Generally farmer's pack their produce in gunny bags during transportation and marketing in bulk. Perforated plastic lined bags and CFB boxes as well as polyethylene sleeves packaging have good scope for reducing post harvest loss in this crop. ICAR-CIAH has designed a CFB box for packaging and developed processing protocols for various processed products such as dehydrated ber, RTS, candy etc.

5.2.13. Central and State Government policies to promote the commodity: (towards its promotion, area expansion and organised marketing, processing and export). Both centrally and state sponsored agencies provide the subsidy on irrigation system, planting material for the promotion of this crop.

5.2.14. Value chain in the commodity



5.2.15.Proposed Business Strategy by the Applicant for Marketing and Market viability

5.3.Financial Viability of the Project (To be prepared and certified by Project Finance Expert on each page)

5.3.1: Due Deligence Status

	Date of Due Deligience		Remarks
1	Examination of CIBIL report	Yes/No	
2	Credit rating / scoring is done	Yes/No	
3	Whether name of promoters/company		
	appearing in the list of-		
	a) RBI defaulter list	Yes/No	
	b) RBI willfull defaulter list	Yes/No	
	c) ECGC SA list	Yes/No	
4	a) Verfication of CERSAI (Central	Yes/No	
	Registry of Securitisation Asset		
	Reconstruction and Security Interest)		
	b) In case of company whether	Yes/No	
	financial data verfied with ROC.		

5.3.2.Project Cost (Rs in Lakhs) – (subitems are to be decided based on need)

Scheme	Items	Sub- items	Capacit	Units/	unit	Cost	Cost as
Component			y/	Numbe	cost		per
			Area/	rs			NHB
			spacing				norms
			Etc.				
Open field	Cultivation	Planting material					
Cultivation	Expenses	Input cost (Labour,					
		Manure & Fertilisers,					
		pesticides etc.)					
		Others					
	Irrigation	Tube well/ bore well/					
	_	Open well (Nos.)					
		Cost of Pipeline					
		(Length, Size &					
		Material)					
		Water harvesting					
		structure / Water					
		tank min. 300					
		microns					
		Non lined					
		ponds/tanks					
		Others					
	Drip / Sprinkl	er					
	Civil	Functional pack					
	Infrastructur	house					
	e	Store & Pump house					
		(Area in sq.ft with					
		size)					
		Labour room & go					

		down (Area in Sq.ft					
		with size)					
		Others					
	Farm	Tractor upto 20 BHP					
	Mechanisati	Power Tiller	HP				
			НР				
	on (AC)	Equipments- driven					
	(AC)	by Tractor/ Power Tiller					
		Mulch laying machine					
		Self-propelled hort. Machinery					
		Other tools and					
		equipment's as per					
		Sub Mission on					
		Agriculture					
		Mechanisation					
		(SMAM)					
		Others					
	Land	Soil levelling /					
	Developmen	Digging/Fencing etc.					
	t	Others if any					
		Others if they					
	Land if newly	purchased but not					
		ar from date of					
		an (indicate year)					
	Support system						
	Vermi Compo						
		of Good Agri Practices					
		tural Practices (GAP)					
	_	astructure (AC)					
	Plastic Mulch						
	Others	8					
	Grand Total						
Scheme	010010 10001		Capacit	Units/	Like	NH	
201101110			y/	Numbe	ly	В	
			Area/	r	/Uni	Nor	
			Spacin		t	m	
			g etc.		cost		
Integrated	2. Integrated	PHM					
PHM	2.1.Pack House						
	2.2. Pre-cooling	g unit					
	2.3. Cold Roon						
	2.4. Primary Pr						
					1		
		et (environmentally					

Summary of Project Cost

		Project Cost	Max.possible NHB support (self- appraisal)
3. Open field condition	With add on components		
	Without add on components		
4. Integrated PHM			
4.1. Pack house			
4.2. Pre-cooling unit			
4.3. Cold Room (Staging)			
4.4. Primary Processing			
4.5. Refer Van			
4.6. Retail outlet			
Grand Total			

5.3.3 Means of Finance (Rs.in Lakhs)

S.No	Item	Components
1	Promoters share	
2	Bank/FI Term loan	
3	Un secured	
	loan/VCA	
	Total	

5.3.4. A Information on subsidy available under different schemes:- (For information)

1.	Subsidy from NHB			
2.	Subsidy from State	*		
3.	Subsidy from Centre	*		
4.	Subsidy from other	*		
	sources			
	Total			

5.3.5.Hypothecation Security if any:

5.3.6.About Bank/ FI: Name of the Bank/FI, branch and its code identified for Term loan and Rationale

Name of Bank/ FI	
Bank/FI Branch Address	
Bank/FI Branch contact Number	
IFSC code	

5.3.7.Investiment in Horticulture Sector

Bundles of opportunities in form of subsidies available in the cultivation of ber like othe fruit crops viz., orchard establishment, nursery/propagation, farm machineries & harvesting tools as well as low cost storage structures etc. This crop also attracting the investors with the involvement of new sp./ varieties and value added possibilities in this crop.

5.3.8 Projected / existing operational profitability of the Project : (Rs. In Lakhs)

	Estima	Estimated projections								
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8		
Capital										
Reserves										
Intangibles										
Tangible Net										
Worth										
Net Working										
Capital										
Current Ratio										
Net Sales										
Op. Profit										
Net Profit Before										
Tax										
Net Profit After										
Tax										
TOL/ TNW										
Debt-equity ratio										
Depreciation										
Dividend										
Retained Profit										

Justification for the above (wherever figures are on higher side)

NOTE:- In case of existing business / project, the promoter has to provide the audited data for the last three years apart from estimated and projected data for covering the entire repayment period.

5.3.9 Project Financing:

- 1) Rate of Interest:
- 2) Percentage of Term loan against total project cost
- 3) Internal Rate of Return (IRR):
- **4)** Cost of Production and Profitability (Annexure)
- 5) Yield and Sales Chart (Annexure)
- **6)** Proposed Balance Sheet: (Annexure)
- 7) Proposed Cash flow Statement for repayment period (Annexure)
- 8) Proposed Profit & Loss Account: (Annexure)
- 9) Proposed Repayment of Term loan and Schedule (Annexure)
- **10**) Break even Analysis (Annexure)
- 11) NPV (Net Present Value)
- 12) Economic Rate of Return
- 13) Depreciation

5.3.10 Sensitivity analysis of the project.

Base Case	2018-19					
	(First Full					
	Year of					
	Operation)					
Case I	Decrease in cap	acity utiliz	cation by 10)%.		
Case II	Decrease in Sale	es by 10%	•			
Case III	Increase in Raw	Material	Cost by 109	%		
	Base Case	Cas	e I	Case	II	Case III
PBIDT						
PBT						
PAT						
Min DSCR						
Max DSCR						
Overall						
DSCR						

5.3.11 Key Financial Parameters for the proposal:

Sl. No.	Ratio	Benchmark	As calculated by Project Finance Expert				
			1 st yr	2 nd yr	3 rd yr	4 th yr	5 th Yr
1.	Current Ratio other than export units	1.25:1			•		
2.	CR-Export units	1.10:1					
3	IRR /BCR						
4	DSCR*	1.50:1					
5	Average DSCR						
6	Debt to Equity Ratio i.e DER	3:1					
7	TOL/TNW	4:1					
8	Promoters Contribution	25% minimum					
9	Break Even Point	Lower the % is better					
10	Security Coverage Ratio	More than 100% of Loan Amount					
11	Repayment period	Up to 7 Years excluding moratorium, but not to exceed an overall tenor of 10 years					

5.3.12	Statement	of	Assets	&	liability	as	on

1. Immovable Assets

(Rs. In lakh)

Sl.No	Description	Extent	Location	Face value	Market value
1	Land				
2	Building				
3	Plant & machinery				
4	Commercial plots				

2. Movable Assets

Sl.No	Description	Modle	Face value	Market value
1	Car/Scooter/Truck/Bus/Mobile			
	phone			

3. Bank/FI balances and cash

Sl.No.	Name of the institutions	Date of opening	Face value	Market value/Present value

4. Shares & debentures

Sl No	Name of the	Date of	Face value	Market value
	Company/Institutions	purchase		

5. Investment in business & other associates concern

Sl No	Name of the Company/Institutions	Date of Investment	Face value	Market value

Total assets	
--------------	--

1. Liabilities

Sl.No.	Nature of the loan	Name of the institution	Date of loan	Face value	Market value/ Present value

Total liabilities
Net of assets & liabilities

Date: Signature of the Promoter/Guarantors/Directors /partner

5.3.13.Risk Analysis & Management

- A. Promoters & Management Risks:
- B. Project Completion and Operational Risk:
- C. Other Risks:

Risk	Management
Excess production / Glut situation in	
Market	
Crop failure	Crop insurance
Price volatility-low prices	
Pests and Diseases	
Natural calamities- fire, cyclone, Floods	
etc.	

5.3.14. Farm record keeping/ Maintenance proposed

Records of all purchases (seed for intercrop, agro-chemicals, media, etc.), observation of data (flowering dates and fruit set per cent, marketable yield etc.), labor engagement and attendance, sales, pest and disease outbreaks, permanent and temporary stocks (including species wise seedling stocks) and movement register are required to be maintained up to date. Various records of expenditure and income are recorded in different book viz., purchase book, sales book, ledger, cash book, dispatch register, monthly crop calendar, elite plant identification etc.

5.4: Land development and Crop husbandry

5.4.1.Land development: (in case of waste/barren land)

Selected site clean properly by removal of noxious weeds, bushes, stones and ploughed properly by disc plough cross way, harrow than rotovator for proper levelling of field. The gradient should not be more than 3-5%. In case of waste and barren land profile and soil sampling is to be required.

Pits of size 60 m³ should be prepared in summer, followed by filling with FYM (20-25 kg), pond silt and single super phosphate (1-1.5 kg) per pit. If problematic soil, pit soil should be replaced with good soil.

5.4.2. Selection of Quality Planting Material

1. Recommended and popular Cultivars- varieties/hybrids, their specific characteristics, requirements and yields and list of reputed / accredited Nurseries

requirements and yields and list of	reputed / decreated reasones
1. Recommended and popular	Name of variety / Hybrids/ cultivar (with
cultivars/ varieties/ Hybrids State	potential yield)
wise	
a. Haryana	Early season: Gola, Selected Safeda, Seo,
	Condial
	Mid season: Kaithli, Sanour-5, Muria Marhara,
	Banarasi Karaka
	Late season: Umran
b. Maharashtra	Early season: Shamber, Badami, Manuki, Gulli
	Mid season: Mehrun, Darakhi, Kharki, Kaithli
	Late season: Goma Kirti, Umran
c. Punjab	Early season: Nazuk, Seo, Rohataki Gola,
	Selected Safeda Mid season: Banarasi,
	Dandon, Kaithli, Sanaur-2, Thornless Late
	season: Umran, Illaichi, ZG-2, ZG-3
d. Gola	Early season: Gola
	Mid season: Seb, Jogia, Mundia, Tikadi,
	Kaithli, Thar Sevika, Thar Bubharaj Late
	season: Umran, Goma Kirti, Katha, Bagwadi
e. Uttar Pradesh	Early season: Narma Varanasi, Delhi Gola,
	Banarasi Gola Mid season : Banarasi Karaka,
	Pewandi Late season : Jogiya, Alliganj
2. Classification of cultivars based on	
crop maturity	
a. Early	As above
b. Mid	As above
c. Late	As above
3. Classification of cultivars /	
Varieties/ Hybrids based on purpose	
a. Table purpose	Gola, Seb, Umran, Kaithli, Banarsi Pebendi,
	Reshmi, Thar Sevika, Thar Bhubhraj
b. Processing & value addition	Umran, Vikas

c. Candy & other	Umran, Gola, Seb
d. Timber	Bordi (Z. rotundifolia)
e. Fodder	Jharber (Z. nummularia) and bordi

2. Cultivar/Hybrid/Variety / Planting material Selected:

Cultivar/Hybrid/Variety	Parentage	Area	Medium/	Requirement
/ Planting material			High/ Ultra	Quantity
			High density	
Gola	60		Medium/ High	
Seb/Umran	15		Medium/ High	
Mundia, Banarsi Kadaka,	10		Medium/ High	
Kaithli				
Others (Thar	15		Medium/ High	
Sevika/Bhubhraj, Thai,				
Goma Kirti)				

3. Method of Propagation / technology

Method recommended by ICAR /	Patch/Shield budding
CAU/SAU/SHU	
Proposed method under the project	-
Do's and Don't's proposed / taken in	 Select healthy and proper age of
propagation	scion/R.S. for budding for propagation
	Assuring cambial contact, not allowing
	water/air in bud union at initial stage
	Maintain good health of plant in nursery
	o Removal of budding tape after successful
	union as well as removal of root stock
	sprouts.
Expert guiding the project	

Source: Singh, R. S. and Krishna H. 2014. Nursery Management for Production of Quality Planting Materials. In: Propagation of Horticultural Plants: Arid and Semi-arid Regions (Eds. Singh, R. S. and Bhargava, R). New India Publishing Agency, Delhi, India. pp. 91-112.

- 4. List of Nurseries having Virus Indexing: Not required in ber crop
 - ICAR-CIAH, Bikaner, ICAR-CAZRI, Jodhpur, PAU, Ludhiana (Punjab) etc. rest of list of NHB accredited nurseries are available on NHB web site (www.nhb.gov.in).
- 5. List of NHB accredited Nurseries :availability of quality seeds / planting material.
- 6. List of reputed / authorised store / Nursery from where quality seeds / planting material is planned to source in the project:

7.. Planting material-source, quality and suitability

1.	Proposed cultivar / variety/Hybrid	
2.	Criterion / Rationale for Selection	
3.	Nursery / Shop from where seeds/	Name of Nursery/ Shop:
	planting material is procured/ purchased	, .
		Proprietor Name
		Contact Number:
4.	Warranty provided if any	
5.	Whether variety/ hybrid/ cultivar	
	registered under Section 39 (2) of The	
	Protection of Plant Variety and Farmers	
	Right Act, 2001 (PPVFR Act)	
6.	Authority which provides compensation	Registrar General, PPV & FRA is the
	to the farmers in case a registered	designated officer for redressal of Public
	variety does not perform as per the	Grievances and can be addressed to:
	claim made by the breeders.	Registrar General Protection of Plant
		Varieties and Farmers' Right Authority S-2,
		A Block, NASC Complex, Opp. Todapur
		Village New Delhi -110012
7.	Applicability of Seed Act and any State	
	Act on nursery/ planting material	
8.	Authority which provides compensation	
	to the farmers in case a registered	
	variety does not perform as per the	
	claim made by the breeders under Seed	
	Act / State Nursery Act if any	
9.	Parentage if known	
10.	Original manufacturer / Source of	
	planting material	
11.	Name of Tests with date and lab-	
	conducted to assure pest and disease free	
	ness of seeds/ propagation by the	
	nursery	
12.	Whether the planting material is	
	imported. If Yes, whether plant	
	quarantine and disease free certification	
	was done	

5.4.3. Orchard/ Site planning Lay out and management / Sowing

5.4.3.1.Planning of orchards / Site establishment and layout systems / Types of orchards-

Square, rectangular and High density planting can be adopted

As recommended by ICAR-CIAH	Awasthi, O.P. and Singh, I.S. 2010. Effect of ber and pomegranate plantation on soil nutrient status of typic torripsamments. <i>Indian Journal of Horticulture</i> , 67: 138-142.	
	Singh, Balbir, Chandra, A. and Singh, R.S. 2011. Determination of root distribution in ber (<i>Ziziphus mauritiana</i>) by root excavation. <i>Indian Journal of Agriculture Science</i> , 81:473-75.	
Action taken / proposed	www.cian.gov.m	
by the applicant		
Points of Deviation if any		
and justification		

5.4.3.2.Land preparation including bed preparationPrepared land require pit of 1 m³ size for this crop cultivation.

As recommended by	Krishna, H., Parashar, A., Awasthi, O. P., Singh, K. 2014. Ber. In:
ICAR-CIAH	Tropical and Sub Tropical Fruit Crops: Crop Improvement and Varietal
	Wealth, Part-I (Ed. Ghosh, SN). Jaya Publishing House, Delhi-110095
	(India), pp. 137-156.
	Sharma, R. R. and Krishna, H. 2013. Fruit Production: Major Fruits.
	Daya Publishing House, New Delhi, India (ISBN: 9788170358565).
	493p.
	www.ciah.gov.in
Action taken / proposed	
by the applicant	
Points of Deviation if	
any and justification	

5.4.3.3. Planting Season / time and density

	Recommended @	Proposed	Remarks in case of deviation
Planting Season / Time	Monsoon season		
Spacing	$8m \times 8 \text{ m}, 8 \text{ m} \times 6 \text{ m}, 6 \text{ m} \times 6 \text{ m}$		
Seed/ seedling rate/ Density per Acre	As per spacing selected		
Seed / Planting Material treatment	Before root coiling planting material select and proper hardening require		
Depth of sowing	Earth-ball should be properly placed in prepared pit's center and graft union should be above the ground		
Seedling/ Transplanting age	9 month to 1 year		

^{@:} Recommended by ICAR-CIAH, Bikaner and package & practice, Govt. of Raj.

5.4.3.4. Water and Nutrient Management

1. Water requirements, Source and irrigation methods &

a. Critical stages for Irrigation and Water required under Drip Irrigation

Critical Stages	Recommendation	Proposed practice	Remarks
Before	Maintain sufficient		
Flowering	soil moisture		
Fruit	For better fruit growth		
development	& development		

b. Method of Irrigation: Ring basin & drip

Methods	Recommendation	Proposed practice	Remarks
Ring Basin	At fortnight interval		
	require after fruit set		
	to development stage		
Drip	For orchard		
	establishment		

c. Water source, demand and availability

Water Source	Water Quality	Water	Last Year	Current Year
		Availability	consumption	demand

d. Water harvesting measures: In situ water harvesting, Moisture conservation by mulching

2.Nutrient management—Manure, Bio-/ Chemical fertilizers including micro nutrients:/ Fertigation. Dosage and method and time of application for efficacy, food safety and environment sustainability.

FYM 30 kg, urea 1.2 kg SSP- 1.75 kg MOP- 0.25 kg per plant (5th year and above age). But actual will vary as per soil test report of the orchard.

Soil Health Analysis:

Dated			Institute	
Soil	Health	Values	Recommended range	Remarks
Parameters				
Soil type			Sandy desert soil in	
			order aridosols &	
			Entisols	
Texture			Light textured Sandy	
pН		7.5-8.2 can tolerate	Alkaline-Saline	
PII		9.2		
Organic carbo	n	0.05-0.1 %	Low	

Electrical conductivity	0.21-0.56 dSm ⁻¹ (can tolerate 18.6 dSm ⁻¹)	Low to high	
Potassium	180 kg/ha	High	
Nitrogen	120 kg/ha	Low	
Phosphorus	12.5 kg/ha	Low	
Chlorine	-	-	

As recommended	www.ciah.gov.in
ICAR-CIAH, Bikaner	कृष्ण , हरे एवं सरोज., पी.एल. 2018. बेर की उन्न्त बागवानी.
	सी.आई.एच./तकनीकी/प्रकाशन सं. 63, पृष्ठ 26. भा.कृ.अ.न्.पकेन्द्रीय शुष्क
	बागवानी संस्थान, बीकानेर, राजस्थान.
Action taken /	
proposed by the	
applicant	
Points of Deviation if	
any and justification	

Availability of Water and Nutrient management plan: Yes/ No

5.4.3.5.Intercultural operations including Weed management: hoeing removal of side sprouts etc

As recommended	www.ciah.gov.in
by ICAR-CIAH	कृष्ण , हरे एवं सरोज., पी.एल. 2018. बेर की उन्न्त बागवानी.
	सी.आई.एच./तकनीकी/प्रकाशन सं. 63, पृष्ठ 26. भा.कृ.अ.नु.पकेन्द्रीय शुष्क
	बागवानी संस्थान, बीकानेर, राजस्थान.
Action taken /	
proposed by the	
applicant	
Points of	
Deviation if any	
and justification	

5.4.3.6.Plant canopy architecture management/ training and pruning

Ber plants trained on the single main trunk, 3 or 4 well-spaced and favourably located main branches are allowed above when it is headed back. During the second year, these main branches are also clipped retaining 3–4 secondary branches on each of them. This process is continued to develop tertiary branches (modified central leader). Pruning: Annual pruning in *ber* is essential to induce maximum number of new healthy shoots which would bear good fruits. The pruning time (15th April to 30th May) and severity (6 secondary branches on one year old shoots) gave the best results with respect to growth, yield and fruit quality.

As recommended	www.ciah.gov.in		
by ICAR-CIAH	Package and practices on horticulture crops, Govt. of Raj.		
	कृष्ण , हरे एवं सरोज., पी.एल. 2018. बेर की उन्न्त बागवानी.		
	सी.आई.एच./तकनीकी/प्रकाशन सं. 63, पृष्ठ 26. भा.कृ.अ.नु.पकेन्द्रीय शुष्क		
	बागवानी संस्थान, बीकानेर, राजस्थान.		
Action taken /			
proposed by the			
applicant			
Points of			
Deviation if any			
and justification			

5.4.3.7. Use of Pollinators & Pollinizers

Impact of pollinators in enhancing pollination and increasing yield and to provide supplementary income to farmers.

Item	Recommended	Proposed	Remarks
No.of bee hives	15-20 per hectare		
Name of Pollinisers	Not required much produce bisexual flowers on same tree		
No.of Pollinisers	Not applicable		

5.4.3.8.Use of Plant growth regulators (including waiting period)

Spraying of 3 % Thiourea or KNO₃ once in 2 days before pruning induce bud sprouting from maximum number of nodes

As recommended by ICAR-CIAH	Ber: In Hand book of horticulture edited by KL Chadha
Action taken /	
proposed by the	
applicant Points of	
Deviation if any	
and justification	

5.4.3.9. Flowering & Fruiting

Including Problem of unfruitfulness / Growth, fruiting habits and methods for inducing fruitfulness

In north India initiation of flowering in August- September and main blooming time during October and fruiting during January- March. This crop is regular bearing at leaf axil in current season growth

As recommended	कृष्ण, हरे एवं सरोज., पी.एल. 2018. बेर की उन्न्त बागवानी.
by ICAR-CIAH	सी.आई.एच./तकनीकी/प्रकाशन सं. 63, पृष्ठ 26. भा.कृ.अ.नु.पकेन्द्रीय शुष्क
	बागवानी संस्थान, बीकानेर, राजस्थान.
Action taken /	
proposed by the	
applicant	
Points of	
Deviation if any	
and justification	

5.4.3.10.Integrated Pest and Diseases Management including Biological control and Food Safety

Carpomyia vesuviana (fruit fly), Inderbela quadrinolata (bark cater pillars) and powdery mildew are the major stresses on this crop require proper management strategies by adopting integrated approaches like:

Cultural practices:- deep summer ploughing, basin cleaning followed by dusting of insecticide in October month, tolerant varieties (Tikadi & Illachi against fruit fly and Seo against powdery mildew) pruning of shoots and infected twigs and burn it to reduce load

Chemical:-

- 1. Rogor, Monocrotophos @1.5 ml/litre, three spray repeatedly at month interval (sprouting, initiation of flowering and fruit set stage) for fruit fly.
- 2. Kill caterpillars by inserting iron spoke into tunnels and inject insecticide by syringe and clog the tunnel by clay or swab of cotton.
- 3. Powdery mildew during flowering & fruiting control by sulphur dusting and spray of Kerathane @0.1%

As recommended by ICAR-CIAH	ICAR-CIAHTechnology/Technical/Extension Folders www.ciah.gov.in
	कृष्ण , हरे एवं सरोज., पी.एल. 2018. बेर की उन्न्त बागवानी.
	सी.आई.एच./तकनीकी/प्रकाशन सं. 63, पृष्ठ 26. भा.कृ.अ.नु.पकेन्द्रीय शुष्क
	बागवानी संस्थान, बीकानेर, राजस्थान.
Action taken / proposed by the	
applicant	
Points of Deviation if	
any and justification	

Residue Analysis: Address and contact details of NABL approved laboratory proposed for testing pesticide residue:

5.4.3.11. Physiological disorders- causes, preventive and management measures.

As recommended by	No any serious physiological disorder observed in this crop
ICAR Institute/	
CAU/SAU/SHU/ Others	
Action taken / proposed	
by the applicant	
Points of Deviation if	
any and justification	

5.4.3.12. Special problems if any: No any in this crop

Special Problem	Recommendation by	Proposal / action	Points of deviation and
Problem	ICAR/	taken by applicant	justification
	CAU/SAU/SHU		

5.4.5.Farm Structures and Farm Mechanisation

5.4.5.1.Farm Structures- Structure, Design and Layout (*Not applicable in case of Open field condition project)- Project relates to open field*

5.4.5.2.Farm Mechanisation

Available Machinery and equipment's / implements

Operations	Recommended	Available Machinery equipment's	and /	Proposed use	justification
		implements			
Land preparation	Disc plough, MB plough				Removal of noxious bushes and breaking hard pan
Weeding/ hoeing	Harrow				Weeds biomass incorporation in soil
Levelling Planking	Leveller and wooden plank				Prepared land level for layout

Plant & Machinery proposed to be used or procured on outsourcing and on his own

Operations	Recommended	Plant & Machinery	Out	Cost	justification
		proposed to be	sourcing		
		used	/ own		
			purchase		
Fine	Laser leveller		OS		
levelling					
Weeding/	Rotovator		OP		Soil
hoeing and					preparation
planking					for inter
					crop
					sowing
Basin	Power tiller		OP		Better
cleaning					aeration
					near trunk

5.4.6.Harvesting and Fruit / Flower care management

5.4.6.1. Harvesting season- Across India

State/UT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Madhya												
Pradesh												
Haryana												
Panjab			V									
Rajasthan			V									
Gujrat		V	V									
UP		V	V									
Maharashtra										$\sqrt{}$		

5.4.6.2. Harvesting season- Across the project state /UT

District/	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Production												
area												

5.4.6.3. Harvesting stage based on purpose and market (local/distant market):

5.4.6.4. Harvesting technology and Fruit care management

Global best practices		
As recommended by ICAR-CIAH	Pre-harvest Management	Ethephon (2- Chloroethyl phosphoric acid) at 750 ppm at colour turning stage induce early and uniform maturity
	Maturity Index / determination	Formation of shining yellow fruit colour reliable indicators of harvest maturity.
	Technique	Harvested in the early morning hours by manually or improved harvester
	Devices	Individual fruit picking, Secateur and ber harvester
	Skills and training	Trained man-power to grade the fruit according to variety and maturity status
	Time/ Period	January-March
	Handling	Optimum temperature in handling area must be maintained

	www.icar.gov.in and www.ciah@nic.in
Relevant	
Photographs if any	
Action taken /	
proposed by the	
applicant	
Points of Deviation	
if any and	
justification	

Source: www.ciah.gov.in

5.4.6.5.Expected Yield / plant and for the project area in a Year: Yield depends upon growing conditions (rain fed or irrigated) and varieties.

a. Gola	60-90 kg plant ⁻¹
b. Seb	55-70 kg plant ⁻¹
c. Umran	90-110 kg plant ⁻¹
d. Thar Bhubhraj/ T. Sevika	60-70 kg / 45-55 kg plant ⁻¹
e. Banarsi Kadaka	75-80 kg plant ⁻¹

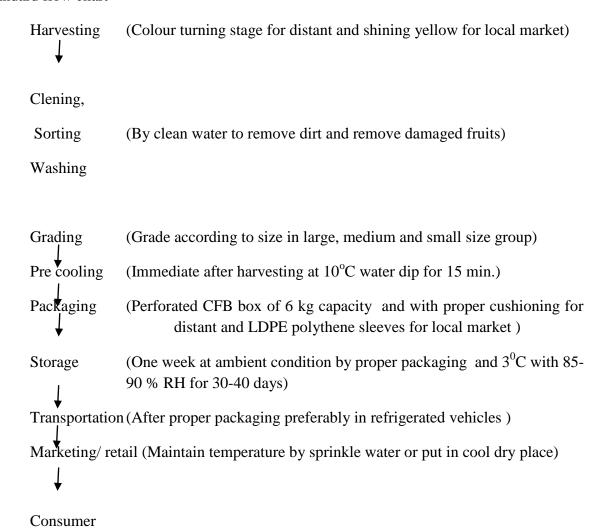
5.5. **Post-Harvest Management**

5.5.1.Post-Harvest infrastructure scenario in horticulture sector in the State and specially for the proposed crop / component

Ber is less privilege fruit crop in the arid and semi arid climate can cultivated easily. Its post harvest management starts from right stage of harvesting, handling to packaging and processing. In cool chain this crop requires pre-cooling, pack house, packaging, cool chamber, refer van and retail marketing structures.

5.5.2.Product / Process Flow chart- Illustrative (It should be crop and project specific) (Unidirectional)

Standard flow chart



Source: http://www.fao.org/docrep/005/y4358e/y4358e04.htm#bm04.6

5.5.3.Lay out/ Floor Plan of Post-harvest operations

- 1. Arrival Area
- 2. Sorting
- 3. Cleaning / Washing
- 4. Grading
- 5. Pre-treatments (Agro-chemical treatment etc.)
- 6. Packing
- 7. Pre-cooling
- 8. Palletization
- 9. Cold Storage
- 10. Transport

5.5.4.Post-harvest operations

1. Arrival Area

Activity	Recommended	Proposed practice	Remarks
Handling	Manual or improved harvester tools use for harvesting the mature fruits and carry in plastic crates		

2.Pre-Cooling (Also specify protocols to be followed)

Activity	Recommended	Proposed practice	Remarks
Pre-cooling	Hydro-cooling @		
	10°C or air-cooling		

3. Cleaning / Washing – manual/mechanised; model/make, size, capacity and protocols.

Activity	Recommended	Proposed practice	Remarks
Cleaning/washing	To remove dirt and pesticides residues on fruit surface		

4.Sorting and grading including manual/mechanised; model/make, capacity and protocols.

Activity	Recommended	Proposed practice	Remarks
Sorting	Remove bruised, blemished, damaged, injured, split, misshapen fruit.		
Grading	Fruits can be graded based on fruit size depends upon varieties		
Packaging	CFB boxes of 6 kg capacity		
Storage	3°C		
Transportation	Refrigerated transport		

5.Pre-treatments (Agro-chemical treatment, etc.) and protocols.

Activity	Recommended	Proposed practice	Remarks
Dip treatment	1 % calcium nitrate		

6.Packaging and Labelling

(including steps/ processes, norms, protocols, manual/mechanised; model/make, capacity, turn over / hour; palletisation; wooden/plastic / any other.In case of exports are you aware of compliance requirements as provided by APEDA-

http://apeda.gov.in/apedawebsite/six_head_product/FFV.htm)

Activity	Recommended	Proposed practice	Remarks
Pre-treatment	ICAR-CIAH		
Packaging	CFB boxes of 6 kg		
	capacity		
Labelling	As required		
Traceability	QR code or barcode		

7. Mode of Transport including the requirement of Refer vans

	Recommended	Present status	Gap / Remarks
Transport method-			
Local Market	Open vans or pick ups		
District Market	Pick ups		
Distant Market	Trucks/		
	Train/Air		
Exports	Air		

8.Storage Cold room and Cold Chain

Activity	Recommended	Proposed practice	Remarks
Cold rooms	4-5 Tonne capacity		
	and 3°C		
	temperature		
Cool chain	-		

5.5.5.Post-harvest Infrastructure – Integrated Post=harvest Management

Type of project	New Project/ Expansion/Mode	rnisation
Location of the Project		
Man power employed		
(On rolls and on contract)		
Business model -	Rental, Captive, Part of Supply	chain service, mixed
Components of project		
submitted		
	Infrastructure under the scheme	Tick mark
	1.3Integrated PHM	$\sqrt{}$
	Pack House	√
	Pre-cooling unit	√
	Cold Room	√
	Primary Processing	$\sqrt{}$
	Refer van	√
	Retail outlet	$\sqrt{}$
Types of products to be handled	Fresh fruits & its value added 1	products

Note: In case the project includes any of the post-harvest infrastructure units. Only the relevant details and data sheet should be part of the DPR.

Certificates to enclosed during Market and Financial viability stage and JIT:

- 1. For Civil Works: Chartered Engineer (Civil) Certificate- component wise cost break up for Civil Works.
- 2. For Plant & Machinery: Chartered Engineer (Mechanical) Certificate on component wise cost break up for Plant & Machinery showing basic cost and Taxes separately.

5.5.5.1.**Pack house:**

- 1. Rationale for the proposal
- 2. Stages / process flow chart.
- 3. Proposed project location:
- 4. Number of days proposed to be operational:
- 5. Raw Material:
 - a. Types/ Quality of raw material- Grades/ Specifications
 - b. Raw material availability and procurement: Details of own production if any and local production annually with 5 years data with future projections. Markets and farm areas of procurement and reliability. (Obtain past data from Local District Horticulture Officer. In the absence of scientific data, the authority can give estimated/projected data with stated assumptions)
 - c. Catchment area:

S.No	Location of Catchment (Cluster- Primary /	Name of Village,	Commodities to be sourced	Qty to be sourced
	Secondary)	Block, District		

- d. Quality control/ assurance /testing
- 6. Pack house/ Sorting and Grading unit:
 - a. Existing number of units, available capacity and utilisation in the project block, district and the State.
 - b. Products and services and projections.
 - c. Statutory requirements / licensing details if any.
- 7. Products, Bi products and services
 - a. Various products Quality, specifications etc.
 - b. Annual output for the last 3 years in the project block, district and state.
 - c. Projections for 7 years.
 - d. Packing and labelling
- 7. Market:
 - a) Quality grades/ specifications/ kinds of products
 - b) Demand and Supply data for the products and services.
 - c) Existing / Proposed Market linkage
 - d) MOUs/ Contract documents / undertakings/ LoA
 - e) Target consumption centres/ key domestic markets
 - f) Export targets/ Plans if any
 - g) In case of export, details of volume to be exported / export destination / statutory norms of export destination should be provided in the DPR.
- 8. Business model for the unit.
- 9. Source of Technology
- 10. Pack house unit: Type and Lay out (show the drawing)
- 11. Technical standards-Civil infrastructure and Plant and Machinery, accessories: Refer NHB guidelines on Technical Standards (Proposed Design, layout and Photographic evidence certified by charter engineer is required to be submitted in case the project is considered for processing)

Plant &	Recommended	Proposed	Make	No.of	Unit	Total
Machinery	technical	_		units	cost	cost
	standards					
Pack	Shady but full					
house	ventilated area					
	for performing					
	grading,					
	sorting and					
	packaging					
		·				
	<u> </u>	·				

13. List of Manufacturers / Suppliers of Plant and Machinery (enclose quotations during Market viability and Financial viability stage)

Plant &	Manu-	Offer product	Compliance	Quotation	Dealers	Quotation
Machinery	facturer	Technical	with the	cost	location	is in
		Specifications	NHB			possession
			standards			of the
						applicant

14. Protocols

Activity	Recommended	Proposed	Remarks
		practice	
Grading sorting packaging place	Dry & cool place for extension of shelf life		

- 15. Compliance to relevant BIS code and standards- Electrical, Mechanical- Yes/No.
- 16.Requirement and Availability of
 - a. Managerial manpower
 - b. Technical manpower
 - c. Skilled manpower
 - d. Un skilled manpower
- 17. Data sheet if any.

5.5.5.2.Pre-cooling unit

- 1. Rationale for the proposal
- 2. Stages / process flow chart.
- 3. Proposed project location:
- 4. Number of days proposed to be operational:
- 5. Raw Material:
 - a. Types/ Quality of raw material- Grades/ Specifications
 - b. Raw material availability and procurement: Details of own production if any and local production annually with 5 years data with future projections. Markets and farm areas of procurement and reliability. (Obtain past data from Local District Horticulture Officer. In the absence of scientific data, the authority can give estimated/projected data with stated assumptions)
 - c. Catchment area:

S.No	Location of Catchment (Cluster- Primary / Secondary)	Name of Village, Block, District	Commodities to be sourced	Qty to be sourced
	Secondary)	Block, District		

- d. Quality control/ assurance /testing
- 6. Pre-cooling unit:
 - a. Existing number of units, available capacity and utilisation in the project block, district and the State.
 - b. Products and services and projections.
 - c. Statutory requirements / licensing details if any.
- 7. Products, Bi products and services
 - a. Various products Quality, specifications etc.
 - b. Annual output for the last 3 years in the project block, district and state.
 - c. Projections for 7 years.
 - d. Packing and labelling
- 7. Market:
 - a) Quality grades/ specifications/ kinds of products
 - b) Demand and Supply data for the products and services.
 - c) Existing / Proposed Market linkage
 - d) MOUs/ Contract documents / undertakings/ LoA
 - e) Target consumption centres/ key domestic markets
 - f) Export targets/ Plans if any
 - g) In case of export, details of volume to be exported / export destination / statutory norms of export destination should be provided in the DPR.
- 8. Business model for the unit.
- 9. Technology / Source/ Company/Make
- 10. Pre-cooling unit: Type and Lay out (show the drawing)
- 11. Technical standards-Civil infrastructure and Plant and Machinery, accessories: Refer NHB guidelines on Technical Standards (Proposed Design, layout and Photographic evidence certified by charter engineer is required to be submitted in case the project is considered for processing)

Plant &	Recommended	Proposed	Make	No.of	Unit	Total
Machinery	technical			units	cost	cost
	standards					
Water	Dipping of		Local	At		
tank	harvested			least		
	fruits at 10°C			two		
	water for 15			units		
	minutes					
		·				

12. List of Manufacturers / Suppliers of Plant and Machinery (enclose quotations during Market viability and Financial viability stage)

Plant & Machinery	Manu- facturer	Offer product Technical Specifications	Compliance with the NHB standards	-	Dealers location	Quotation is in possession of the applicant

- 13.Requirement and Availability of
 - e. Managerial manpower
 - f. Technical manpower
 - g. Skilled manpower
 - h. Un skilled manpower

Reference Data Sheet

#	Component: Pre-cooling unit	Description			
1	Produce to be pre-cooled	Name the produce types to be handled.			
2	Unit Package load	Specify packaging used- Pallet, Boxes, others.			
3	Pre-cooler volumetric capacity	Provide pre-cooler physical volume in cubic meters. Specify the (L x B x H) of pre-cooling unit in metres			
4	Cooling System used	Describe type of precooling - forced-air cooling, hydro-cooling / icing / vacuum cooling / room cooling.			
5	Temperature and RH levels.	Temperature in degree Celsius and relative humidity in % designed for.			
6	Pull down time (batch time)	Time duration per batch to bring the initial product temperature to the storage temperature.			
7	No of batches planned in a day	List the number of batches planned per day.			
8	Refrigeration Load	Estimated refrigeration load in kW.			
9	Insulating material used	Type of insulating material, thickness and 'U Value'.			
10	Evaporator/Chiller make	Maker name and model of the evaporator/chiller unit.			
11	Air flow & static pressure.	Pre-cooler air flow in cubic meter per hour and static pressure in kPa.			
12	No of fans	Specify the quantity of evaporator fans and connected motor power.			
13	Water pump capacity	Specify the water flow in m ³			
14	Motor rating	Specify the pump motor capacity in kW.			
15	Make of condensing unit	Maker name and model of condensing unit.			
16	Refrigeration of condensing	Specify the capacity of condensing unit in kW.			

#	Component: Pre-cooling unit	Description
	Unit	
17	Condensing unit type	Specify the whether it is air cooled or water cooled.
18	Door details	Dimensions, insulation material and thickness of the door.
19	Controls Used	Specify the electronic controller for room temperature and relative humidity monitoring & control.
20	Refrigerant used	Technical name of refrigerant.
21	Total connected Power	Specify the total connected power in kW.
22	Power generating unit	Details of electric generator used (kVA). Capacity must be sufficient for operating pre-cooler and staging cold room.
23	Layout Drawing	Provide layout drawings of the pre-cooling unit including pack-house and staging cold room.

5.5.5.3.Cold room

- 1. Rationale for the proposal
- 2. Stages / process flow chart.
- 3. Proposed project location:
- 4. Number of days proposed to be operational:
- 5. Raw Material:
 - a. Types/ Quality of raw material- Grades/ Specifications
 - b. Raw material availability and procurement: Details of own production if any and local production annually with 5 years data with future projections. Markets and farm areas of procurement and reliability. (Obtain past data from Local District Horticulture Officer. In the absence of scientific data, the authority can give estimated/projected data with stated assumptions)
 - c. Catchment area:

S.No	Location of Catchment (Cluster- Primary / Secondary)	Name of Village, Block, District	Commodities to be sourced	Qty to be sourced
	Secondary)	Block, District		

- d. Quality control/ assurance /testing
- 6. Cold room unit:
 - a. Existing number of units, available capacity and utilisation in the project block, district and the State.
 - b. Products and services and projections.
 - c. Statutory requirements / licensing details if any.
- 7. Products, Bi products and services
 - a. Various products Quality, specifications etc.
 - b. Annual output for the last 3 years in the project block, district and state.
 - c. Projections for 7 years.
 - d. Packing and labelling
- 7. Market:
 - h) Quality grades/ specifications/ kinds of products
 - i) Demand and Supply data for the products and services.
 - j) Existing / Proposed Market linkage
 - k) MOUs/ Contract documents / undertakings/ LoA
 - 1) Target consumption centres/ key domestic markets
 - m) Export targets/ Plans if any
 - n) In case of export, details of volume to be exported / export destination / statutory norms of export destination should be provided in the DPR.
- 8. Business model for the unit.
- 9. Technology / Source/ Company/Make
- 10. Pre-cooling unit: Type and Lay out (show the drawing)
- 11. Technical standards-Civil infrastructure and Plant and Machinery, accessories: Refer NHB guidelines on Technical Standards (Proposed Design, layout and Photographic evidence certified by charter engineer is required to be submitted in case the project is considered for processing)

Plant &	Recommended	Proposed	Make	No.of	Unit	Total
Machinery	technical			units	cost	cost
	standards					
ZECC	For temporary			Depends		
	storage (165 cmx			on		
	115 cm x67.5cm)			Surplus		
	for one quintal			produce		
	produce			quantity		
Cold	Maintain 2-5 °C					
storage	temp with 85-90					
	% RH					

Reference Data Sheet

#	Component: Staging Cold Room	Description
1	Products to be stored	Name the produce types to be precooled and stored.
2	Temperature and RH levels.	Temperature in degree Celsius and relative humidity in % designed for.
3	Staging cold room dimension	Dimensions of the insulated cold room (L x B x H) in mtrs.
4	Insulation used	Type of insulating material and thickness along with 'U Value'.
5	Refrigeration Load	Total refrigeration load in kW.
6	Evaporator/Air-cooler make	Maker name and model of the evaporator/air-cooler unit.
7	Evaporator construction	Details for heat exchange coil, fans.
8	Air flow	Air cooler air flow in cubic meter per hour.
9	No of fans	Quantity of evaporator fans and connected motor power.
10	Make of condensing unit	Maker name and model of condenser unit.
11	Refrigeration of condensing Unit	Refrigeration Capacity of condensing unit in kW.
12	Door details	Provide the dimensions, insulation material and thickness of the door.
13	Controls Used	List the electronic controller for room temperature and relative humidity monitoring & control.
14	Refrigerant used	Technical name of refrigerant.
15	Total connected Power	Total electric Load in kW.
16	Layout Drawing	Provide layout drawings of the staging cold room unit including pre-cooler and pack-house.

All mandatory rules & regulations (BIS, ISO, IS etc.) relevant to the item must be complied with.

12. List of Manufacturers / Suppliers of Plant and Machinery (enclose quotations during Market viability and Financial viability stage)

Plant &	Manu-	Offer product	Compliance	Quotation	Dealers	Quotation
Machinery	facturer	Technical	with the	cost	location	is in
		Specifications	NHB			possession
			standards			of the
						applicant

13.Requirement and Availability of

- a. Managerial manpower
- b. Technical manpower
- c. Skilled manpower
- d. Un skilled manpower

5.5.4.Primary Processing unit

- 1. Rationale for the proposal
- 2. Stages in Primary Processing and flow chart.
- 3. Proposed project location:
- 4. Number of days proposed to be operational:
- 5. Raw Material:
 - a. Types/ Quality of raw material- Grades/ Specifications
 - b. Raw material availability and procurement: Details of own production if any and local production annually with 5 years data with future projections. Markets and farm areas of procurement and reliability. (Obtain past data from Local District Horticulture Officer. In the absence of scientific data, the authority can give estimated/projected data with stated assumptions)
 - c. Catchment area:

S.No	Location of Catchment (Cluster- Primary / Secondary)	Name of Village, Block, District	Commodities to be sourced	Qty to be sourced

d. Quality control/ assurance /testing

6. Industry:

- a. Existing number of units, available capacity and utilisation in the project block, district and the State.
- b. Products and services and projections.
- c. Statutory requirements / licensing details if any.
- 7. Products, Bi products and services
 - a. Various products Quality, specifications etc.
 - b. Annual output for the last 3 years in the project block, district and state.
 - c. Projections for 7 years.
 - d. Packing and labelling

7. Market:

- a) Quality grades/ specifications/ kinds of products
- b) Demand and Supply data for the products and services.
- c) Existing / Proposed Market linkage
- d) MOUs/ Contract documents / undertakings/ LoA
- e) Target consumption centres/ key domestic markets
- f) Export targets/ Plans if any
- g) In case of export, details of volume to be exported / export destination / statutory norms of export destination should be provided in the DPR.

- 8. Business model for the unit.
- 9. Source of Technology

10.	Civil infrastructure. Design, layout and Photographic evidence certified by chartered engineer
	is required to be submitted in case the project is considered for processing.

Facility utility	/	Recommended	Proposed.	Remarks

11. Plant & Machinery: Rationale, Design, Capacity, After service, Warranty(Design, layout and Photographic evidence certified by chartered engineer is required to be submitted in case the project is considered for processing).

Plant &	Recommended	Proposed	Make	No.of	Unit cost	Total
Machinery	technical	machinery		units		cost
	standards	standards				
Grader	For uniform					
	size, shape,					
	maturity crop					
	produce in one					
	lot					
Packing	Uniform CFB					
unit	box line with					
	polythene					

13. List of Manufacturers / Suppliers of Plant and Machinery (enclose quotations during Market viability and Financial viability stage)

Plant & Machinery	Manu- facturer	Offer product Technical Specifications	Compliance with the NHB standards	_	Dealers location	Quotation is in possession of the applicant

- 14. Requirement and Availability of
 - e. Managerial manpower
 - f. Technical manpower
 - g. Skilled manpower
 - h. Un skilled manpower

1.Introduction

REEFER CONTAINER

Component Definition

A reefer container describes a multi-modal insulated container box with integrated refrigeration equipment. Unlike fixed body trucks, reefer containers can be released from the trailer chassis and handled as a unit load or be stationed on site for localised use as a temporary temperature controlled store pending subsequent operations. This allows the prime motive and/or trailer to be utilised for other carriage.

Component Description

A cost norm of Rs 6 lakh per 9 MT (20 foot container) as defined in code ISO/ TC 104, ISO 668:2013, ISO Code 22R1, 45R1 is applied as part of add-on components.

The component name "Reefer Container" is a temperature controlled unit whose insulating body is made of prefabricated insulating panels. The container is designed to be liftable for mounting on or unloading off a carrier-bed and has both forklift and top lift tolerant design. It has one fixed door at the end opposite to the reefer unit. The air transit pattern is bottom-up from floor to ceiling and the floor section is designed to allow air to circulate under the cargo. A fresh air intake system is in-built making it most suitable for horticulture produce.

Reefer container shall be designed for the full range of standard temperatures ranging from -25 degree Celsius to +25 degree Celsius. There shall be provision for temperature recording, capable to program set-point for either supply air or return air. As this equipment is a removable unit on a transport chassis, the corner posts must have locking facility to secure the container on its carrier.

Such container designs are of the same standard use for export and import of horticultural produce by sea and the design is considered optimal for long haul of perishables. All applicable safety norms shall apply to reefer containers.

Remarks/ Recommendations

The subsidy is intended to incentivise use of reefer containers in domestic cold-chain and beneficiary should be advised not to view this as an option to procure containers for international haulage.

There are multiple advantages to utilising such reefer containers, some of which are enumerated-

- Dimensions are optimised for standardised pallet carriage; thereby allowing for standardisation in handling of perishable cargo in cold stores and in transit.
- Available on demand as prefabricated units (in use globally) and hence is delinked with fabrication (delivery delays) as in case of fixed body reefer trucks.
- Design incorporates fresh air venting which is necessary for perishable crops under long haul movement, for e.g. Himachal to Bangalore, a road trip of more than 9 days (equivalent to a trans-Atlantic crossing by ship). Venting also helps minimise ethylene build up (fruits and vegetables).

Cold-chain System Guidelines

- Design allows for multi-modal utility by road / rail / ship. This will help develop and
 optimise goods movement by rail or coastal shipping without undue handling of goods.
- Designed for plug-in electricity source and can be used as mini storage at various locations, pending further activity.
- Refrigerated body can be dismounted / delinked from primary vehicle, freeing the prime motive or vehicle for other gainful work or other carriage options.
- 7. There are other design aspects that allow for innovative application of this component.

The reefer containers have computerised cooling system controls, enabling precise temperature control which is important in case of long haulage of horticulture goods. The air ventilation port allows for high respiring perishable goods to continue to have life sustaining oxygen, especially when in-transit in enclosed space for longer than 3 days. These ventilation ports are adjustable to suit the varied demand pattern of fresh fruits and vegetables. It must be noted, that lack of oxygen and build-up of respired CO₂ cause demise of horticulture goods when enclosed over long periods.





- 2. Rationale for the proposal
- 3. Product / Process flow chart.
- 4. Proposed project location:
- 5. Number of days proposed to be operational:
- 6. Produce / Raw Material:
 - a. Types/ Quality of raw material- Grades/ Specifications
 - b. Raw material availability and procurement: Details of own production if any and local production annually with 5 years data with future projections. Markets and farm areas of procurement and reliability. (Obtain past data from Local District Horticulture Officer. In the absence of scientific data, the authority can give estimated/projected data with stated assumptions)
 - c. Catchment area:

S.No	Location of Catchment (Cluster- Primary / Secondary)	Name of Village, Block, District	Commodities to be sourced	Qty to be sourced

d. Quality control/ assurance /testing

7. Enterprise:

- a. Existing number of units, available capacity and utilisation in the project block, district and the State.
- b. Products and services and projections.
- c. Statutory requirements / licensing details if any.

7. Market:

- h) Quality grades/ specifications/ kinds of products
- i) Demand and Supply data for the products and services.
- j) Existing / Proposed Market linkage
- k) MOUs/ Contract documents / undertakings/ LoA
- 1) Target consumption centres/ key domestic markets
- m) Export targets/ Plans if any
- n) In case of export, details of volume to be exported / export destination / statutory norms of export destination should be provided in the DPR.
- 8. Business model for the unit.
- 9. Source of Technology
- 10. Civil infrastructure, Plant and Machinery. Design, layout and Photographic evidence certified by chartered engineer is required to be submitted in case the project is considered for processing.

Facility utility	/	Recommended	Proposed.	Remarks

11. List of Manufacturers / Suppliers of Plant and Machinery (enclose quotations during Market viability and Financial viability stage)

Plant &	Manu-	Offer product	Compliance	Quotation	Dealers	Quotation
Machinery	facturer	Technical	with the	cost	location	is in
		Specifications	NHB	excluding		possession
			standards	Taxes		of the
						applicant

12. Skilled Manpower availability:

13. Data sheet:

Reference Data Sheet

#	Component: Reefer Container	Description
1	Container dimensions	20 standard: 8' x 8.5' x 20', 27 to 28 cum
2	Insulation details	Thermal Conductivity value / mm
3	Tare weight	kgs
4	Gross weight	kgs
#	Component: Reefer Container	Description
5	Temperature recording	type
6	GPS System	Must be fitted
7	Refrigeration capacity	kW
8	Refrigerant used	Technical name of refrigerant
9	Fresh air exchange	Describe system fitted
10	Diesel/electric auto- switching	Describe dual power unit
11	Air flow cum/hr (CFM)	Evaporator air flow in CFM
12	Temperature control precision +/- °C	Precision in controls in °C
13	Name of Manufacturer	
14	Year of manufacture	
15	Any design enhancement	Describe design changes is any

Codes	Codes and References					
1	ISO/TC 104	Freight containers				
2	ISO 668:2013	Classification, dimensions and ratings				
3	ISO/NP 1161:1990	Corner fittings				
4	ISO 1496/2 : 1996	Specification and testing				
5	ISO Code 22R1, 45R1	Size of container				
6	ISO 6346: 1995	Coding, Identification and Marking				
7	ISO-14001:2004	Environmental Management				
8	ISO 1496/2	Performance test of thermal appliances				

All mandatory rules & regulations (BIS, ISO, IS etc.) relevant to the item must be complied with.

5.5.5.6 Retail outlet

1.Introduction:

RETAIL SHELF

Component Definition

The Retail Shelf equipment's are temperature and/or humidity controlled cabinets or shelves that help in merchandising of fresh horticulture produce by maintaining the on-shelf quality of fruits and vegetables.

Component Description

A maximum admissible cost norm of Rs 10 lac per establishment is applicable for a Retail shelf as part of add on components for credit linked subsidy. This does not limit the establishment from utilising more retail shelves as per requirement or from sourcing equipment with higher costs or options.

The Component name "Retail Shelf" can consist of individual items such as:

- 1. Multi-decks
- 2. Small Multi-decks
- Roll In decks
- 4. Vertical Decks
- 5. Specialised cool shelving
- Associated refrigeration and humidification equipment.

All applicable safety and performance norms shall apply to Retail Shelf component.

- 2. Rationale for the proposal
- 3. Product / Process flow chart.
- 4. Proposed project location:
- 5. Number of days proposed to be operational:
- 6. Produce / Raw Material:
 - a. Types/ Quality of raw material- Grades/ Specifications
 - b. Raw material availability and procurement: Details of own production if any and local production annually with 5 years data with future projections. Markets and farm areas of procurement and reliability.
 - c. Produce/ Raw material quality and assurance testing

7. Enterprise:

- a. Existing number of units, available capacity and utilisation in the project block, district and the State.
- b. Products and services and projections.
- c. Statutory requirements / licensing details if any.

7. Market:

- o) Quality grades/ specifications/ kinds of products
- p) Demand and Supply data for the products and services.
- q) Existing / Proposed Market linkage
- r) MOUs/ Contract documents / undertakings/ LoA
- s) Target consumption centres/ key domestic markets

- t) Export targets/ Plans if any
- u) In case of export, details of volume to be exported / export destination / statutory norms of export destination should be provided in the DPR.
- 8. Business model for the unit.
- 9. Source of Technology
- 10. Civil infrastructure, Plant and Machinery. Design, layout and Photographic evidence certified by chartered engineer is required to be submitted in case the project is considered for processing.

Facility utility	/	Recommended	Proposed.	Remarks

11. List of Manufacturers / Suppliers of Plant and Machinery (enclose quotations during Market viability and Financial viability stage)

Plant & Machinery	Manu- facturer	Offer product Technical Specifications	Compliance with the NHB standards	Quotation cost excluding Taxes	Dealers location	Quotation is in possession of the applicant

- 12.Requirement and Availability of
 - i. Managerial manpower
 - j. Technical manpower
 - k. Skilled manpower
 - 1. Un skilled manpower
- 13. Data sheet:



Representative Photographs from www

Reference Data Sheet

#	Component: Retail Shelf	Description
1	Name of Manufacturer	Provide the name of manufacturer and model.
2	Туре	Specify the kind of Retail Shelf i.e. Multi-decks, Small Multi-decks, Roll In's.
3	Produce to be handled	Name types of produce to be handled
4	Capacity	Storable volume of fresh products the shelf can store in m3.
5	Dimension external	Specify the floor area occupied by the retail and height in mtr
6	Electronics	Specify energy saving electronics and the automatic cut- off/start are provided.
7	Temperature Range	Specify the operating Temperature Range of the Retail Shelf as specified by the Manufacturer.
8	RH control	Provide details of RH controls
9	Lighting system	Provide details and kW of lights used
10	Total Refrigeration capacity	Provide the capacity of refrigeration unit of the shelf in kW.
11	Refrigerant used	Provide the technical name of refrigerant.
12	Energy consumption	Total power consumption of the shelf in kW.
13	Years in business	Provide details of retail shop, years in business, annual sales volume, etc.

5.6	Marketing

5.6.1. Connectivity of project site and produce

1. Road connectivity	Distance
a. National Highway	
b. State Highway	
c. Fright corridor	
d. Quadri lateral	
2. Rail connectivity	
3. Air connectivity	

5.6.2.Nearest	produce A	Assembling /	Aggregation	unit/ p	olace if ar	ıy

5.6.3.Existing Market	Institutions – Agri. Produce	Market Committees,	
	8		

- a) Near to Project site
- b) Within the District / Neighbourhood districts
- c) Within the State
- d) In Adjacent State

5.6.4. Alternative Marketing strategies;

- a. Pre-harvest contract
- b. On Farm Marketing
- c. Retail Marketing
- d. Wholesale marketing
- e. Online Marketing
- f. Exports
- 5.6.5. Traceability Record/ system proposed if any for packs.
- 5.6.6. Proposed value chain / method of Marketing by the Applicant

5.7 Value Addition/ Processing

Potential for the processing of crop produce / commodity and facilities / infrastructure available

Processing product (s)	Infrastructure / Processing units available	Capacity	% capacity utilisation	Remarks

6 Technology providers

 $6.1. Research\ Institute\ (s)\ [\ ICAR/CAU/SAU/SHU\ etc.]\ providing\ /\ from\ which\ technical\ details\ are\ ascertained$

ICAR-Central institute for Arid Horticulture, Bikaner (Raj.)

ICAR-CAZRI, Jodhpur

SKRAU, Bikaner

CHES, Godhra, Gujarat

6.2. Experts-whose services are availed -Crop expert / Subject Matter Specialist (SMS) and other experts consulted DPR preparation.

Name of Horticulturist/ Crop Expert	
Current profession:	
Educational Qualification and	
University passed out	
Registration Number if any	
Permanent Address:	
Contact Number:	
Name of Expert	
±	
1 1	
V 1	
•	
-	
V 1	
-	
±	
*	
· · ·	
Permanent Address:	
Name of Expert	
Current profession:	
Educational Qualification and	
University passed out	
Registration Number if any	
Permanent Address:	
Contact Number:	
	Current profession: Educational Qualification and University passed out Registration Number if any Permanent Address: Contact Number: Email id Name of Expert Current profession: Educational Qualification and University passed out Registration Number if any Permanent Address: Contact Number: Email id Name of PHM Expert Current profession: Educational Qualification and University passed out Registration Number if any Permanent Address: Contact Number: Email id Name of Expert Current profession: Educational Qualification and University passed out Registration Number: Email id Name of Expert Current profession: Educational Qualification and University passed out Registration Number if any Permanent Address: Contact Number: Email id Name of Expert Current profession: Educational Qualification and Univ. Registration Number if any Permanent Address: Contact Number: Current profession: Educational Qualification and Univ. Registration Number if any Permanent Address: Contact Number: Name of Expert Current profession: Educational Qualification and University passed out Registration Number if any Permanent Address: Contact Number: Name of Expert Current profession: Educational Qualification and University passed out Registration Number if any Permanent Address:

- 6.3. Agri-Business Incubators / Extension / Advisory services
- 1. Contact person address for Advisory / Extension/ Incubator services available on the said crop specific ICAR institution: Provide the details.

ICAR Institute /	Designation of Horticulturist/ Crop	
NRC/ Directorate	Expert	
contact Person for	Name of the Contact person	
Extension /	Postal Address	
Advisory/ Business Incubatory services	Postal PIN code	
(Mandatory)	Contact Tel:	
	Contact Mobile Number:	
	Email id	

- 2. List of Incubators / Extension / Advisory service nearest to the project.
- 3. If any assistance is taken from the incubators, details

7 Food Safety – With / Without Good Agricultural Practices Certification

7.1.	GAP	Optional
	Whether the applicant proposes to undertake Good Agricultural	Yes/No
	Practices?	
	If Yes. What brand / kind GAP – Provide details of brand	
	Provide Certifying Agency details and contact person	
	NABL lab whose services are proposed to be availed to assure	
	compliance with regard to pesticide / chemical residue.	

7.2.FOOD SAFETY MEASURES

7.2.1.Pre-Planting Measures

	Activity	Action taken /Proposed
	·	to be in the project
1.	Site selection	
	Land or site for fruits and vegetable production should be	
	selected on the basis of land history, previous manure	
	applications and crop rotation.	
	a) The field should be away from animal housing,	
	pastures or barnyards.	
	b) Farmers should make sure that livestock waste	
	should not enter the produce fields via runoff or	
	drift.	
2.	Manure handling and field application	
	Livestock manure can be a valuable source of nutrients, but	
	it also can be a source of human pathogens if not managed	
	correctly.	
	a) Proper and thorough composting of manure,	
	incorporating it into soil prior to planting, and avoiding	
	top-dressing of plants are important steps toward	
2	reducing the risk of microbial contamination.	
3.	Manure storage and sourcing	
	a) Manure should be stored as far away as practical from	
	areas where fresh produce is grown and handled.b) Physical barriers or wind barriers should be erected to	
	prevent runoff and wind drift of manure.	
	c) Manure should be actively compost so that high	
	temperature achieved by well-managed, aerobic	
	compost can kill most harmful pathogens.	
4.	Timely application of manure	
''	Manure should be applied at the end of the season (June-	
	July) to all planned, preferably when soils are warm, non-	
	saturated, and cover-cropped.	
5.	Selection of appropriate crop	
	Manure should be applied in the planting year and coming	
	fruiting year for better growth and development of the plant.	

7.2.2.Production Measures

1.	Irrigat	ion water quality	
	Ideall	y, water used for irrigation or chemical spray	
		be free from pathogen. However, potable water	
	or mu	nicipal water is not feasible for extensive use for	
	crop p	roduction.	
	a)	Hence, surface water used for irrigation should be	
		quarterly tested in laboratory for pathogen.	
	b)	Farmers can filter or use the settling ponds to	
		improve water quality.	
	c)	Fruit and vegetable crops should not be side	
		dressed with fresh or slurry manure. If side	
		dressing is required, well composted or well-aged	
		(greater than one year) manure should be used for	
		the application.	
2.		ion methods	
	a)	Drip irrigation method should be used, whenever	
		possible to reduce the risk of crop contamination	
		because the edible parts of most crops are not	
		wetted directly.	
	b)	Plant disease levels also may be reduced and	
		water use efficiency is maximized with this	
		method.	
3.	Field	sanitation and animal exclusion	
	a)	•	
		the spread of plant or human pathogens.	
	b)	, i , , , , , i i i	
		were used in manure handling should be cleaned	
		prior to entering produce fields.	
	c)		
		allowed to roam in crop areas, especially close to	
		harvest time.	
4.		er facilities and hygiene	
		rmers should get proper training to make them	
		derstand the relationship between food safety and	
	-	rsonal hygiene. These facilities should be	
		onitored and enforced.	
		eally, farm workers should be provided clean, well-	
		nintained and hygienic toilet facilities around the	
	fai	rming areas separately for the male and female.	

7.2.3.Harvest

1.	. Clean harvest aids	
	a) Bins and all crop containers have to washed	
	and rinsed under high pressure. All crop	

containers should be sanitized before harvest.	
b) Bins should be properly covered, when not in	
used to avoid contamination by birds and	
animals.	
2. Worker hygiene and training	
a) Good personal hygiene is particularly	
important during the harvest of crops. Sick	
employees or those with contaminated hands	
can spread pathogens to produce.	
b) Employee awareness, meaningful training and	
accessible restroom facilities with hand wash	
stations encourage good hygiene.	

7.2.4.Post-Harvest Handling

1.	Worke	er hygiene	
	a)	Hands can contaminate fresh fruits and	
		vegetables with harmful microbes	
	b)	Packing area should be cleaned and sanitized.	
	c)	Supply liquid soap in dispensers, potable	
		water, and single-use paper towels for hand	
		washing.	
	d)	Packing area should be cleaned and sanitized.	
		Supply liquid soap in dispensers, potable	
		water, and single-use paper towels for hand	
		washing.	
	e)	Workers should be properly educated about	
		the importance of restroom use and proper	
	•	hand washing.	
	f)	Encourage proper use of disposable gloves on packing lines.	
	g)	Sick employee should not be given food-	
	g)	contact jobs.	
2.	Monito	or wash water quality	
		Potable water should be preferably used in all	
		washing operations.	
	b.	Clean water should be maintained in dump	
		tank by sanitizing and changing water	
		regularly.	
	c.	Use chlorinated water and other labelled	
		disinfectants to wash fresh produce.	
3.	Sanitiz	e packinghouse and packing operations	
	a.	Loading, staging, and all food contact surfaces	
		should be cleaned and sanitized at the end of	
		each day.	
	b.	Exclude all animals, especially rodents and	
		birds from the packinghouse.	
	c.	Wash, rinse and sanitize the packing line belts,	
		conveyors, and food contact surfaces at the	

		end of each day to avoid buildup of harmful	
		microorganisms.	
	d.	Packaging material should be stored in a clean	
		area	
4.	Pre-co	oling and cold storage	
	a.	After harvesting, fruits and vegetables should	
		be quickly cooled to minimize the growth of	
		pathogens and maintain good quality.	
	b.	Water bath temperature for cooling should not	
		be more than 15 ^o Ccooler than the produce	
		pulp temperature.	
	c.	Refrigeration room should not be overloaded	
		beyond cooling capacity.	
5.	Transp	ortation of produce from farm to market	
	a)	Proper cleanliness of the transportation	
		vehicles should be ensured before loading.	
	b)	Farmers have to make sure that fresh fruits	
		and vegetables are not shipped in trucks which	
		have carried live animals or harmful	
		substances.	
	c)	If these trucks must be used, they should be	
		washed, rinsed, and sanitized them before	
		transporting fresh produce.	
	d)	For traceability norms, it must be ensured that	
		each package leaving the farm can be traced to	
		field of origin and date of packing	

Source: TNAU

http://agritech.tnau.ac.in/gap_gmp_glp/gap_fresh%20_%20fruits%20&%20veg.html

8.Innovation if any

In ber crop following innovations to be required:

- 1. Consumer appeal as marketing: Attracting shape, colour, texture and size play an important role. Present time in this direction as far as earliness in concerned Gola cultivar only is the option so innovation in varietal improvement side require.
- 2. Perishablity to shelf life extension: Like other fruit crops ber is perishable commodity require higher shelf life till today Umran only have comparatively higher shelf life but late in bearing.
- 3. Quality and nutrition enrichment: Ber is poor men fruit due to its accessibility up to common and tribal people so enriching nutrition's or coloured genotypes as well as good taste blend very much essential for entering in new market as export commodities.
- 4. Value addition: Innovation in this area require bundle of opportunities from dehydrated products to candy, RTS, soft drinks, cider etc at commercial scale.

9. Profitability of the project (Horti-business): Critical observations of Applicant

Check list for Detail Project Report (DPR)

		Mandatory	Document /	Tick
		Information	Evidence *	Mark
	Project at a Glance	$\sqrt{}$		
1	About the Applicant /Promoter	$\sqrt{}$		
2	Details of benefits availed by the Applicant	$\sqrt{}$		
	/ Promoter			
3	About Project -Name, rationale,			
	Management and Description			
	1. Name of Project, Activity, Objectives	V		
	and expected Outcomes			
	2. Rationale / Justification for the project	$\sqrt{}$		
	3. Site/ Land details- RoR/ Ownership /	$\sqrt{}$	Certified Land	
	Registration of lease/ Map etc.		revenue	
			documents	
	4. Location of the Project- Identification	$\sqrt{}$		
	5. Current usage of land of proposed	$\sqrt{}$		
	Project Area			
	6. Current infrastructure and assets	$\sqrt{}$		
	possessed by the Applicant:			
	7. Lay out plan of the project	$\sqrt{}$	Lay out Plan	
	8. Conversion of Land Use (CLU)	$\sqrt{}$	Certificate	
			from	
			competent	
			authority	
	9. Whether project site is part of	V		
	production belt / cluster / hub			
	10. Rationale for the location of the	V		
	project			
	11. Compliance of project site for food			
	safety			
	12. Components / Activities of the	$\sqrt{}$		
	Project with justification			
	13. Operations planning	$\sqrt{}$		
	14. Profile of the agencies executing post			
	harvest infrastructure based on			
	project/applicability etc			
	15. Month wise operational chart /	$\sqrt{}$		
	Implementation schedule			
	16. Backward and Forward linkages.	$\sqrt{}$		
	17. Manpower (Skilled & Unskilled	$\sqrt{}$		
	labour etc.) availability			
	18. Employment generation	$\sqrt{}$		
	19. Infrastructure & Connectivity	$\sqrt{}$		
	20. SWOT Analysis		Certificate	

	21. Attention of the applicant		
4	NHB Scheme under which the project is		
	proposed with rationale / justification.		
5	Project details		
5.1	Agro-climatic suitability / feasibility		
5.1	1. Origin and distribution of crop in the		
	said location and India and in the		
	world (briefly)		
	2. Agro-climatic / Horticultural zones		IMD Data
	and suitability of the crop (s)	V	INID Data
	3. Soil type and latest health-suitability	$\sqrt{}$	Latest Soil
	for the crop		health card
	1		(not more than
			1 month old)
	4. Water (irrigation) source, availability,	V	Latest Water
	Quality and suitability		Analysis report
			(not more than
			1 month old)
5.2	Market viability		,
	1. Commercial and Nutritive importance		
	/ significance, composition and Uses		
	2. Target Market	V	
	3. Area, Production and Productivity in		
	the District, State and India for the last		
	5 years		
	4. Clusters of the project crop in the	V	
	state.		
	5. Demand and Supply Gap	V	State
			Horticulture
			Dept.
	6. Global producers- Country, Area,		
	Production, Productivity and global		
	market share in the last available 5		
	years.		
	7. International trade and potential (for	√ @	
	export oriented projects)	_	
	8. Seasonality of fruit and its comparison	V	
	with other available fruits		
	9. Price variation of commodity in the	V	State Govt.
	State and nearby markets		
	10. Balance sheet of commodity in the		
	State		
	11. Central and State Government policy		
	12. Value chain in the commodity	V	
	13. Proposed Strategy by the Applicant	V	
	for Marketing and Market viability		
5.3	Financial viability		
	Due diligence status	V	
	2. Project Cost	V	Certified by
	J		- J

3. Means of Finance		CA
	√ √	CA
	V	
under different scheme		-
5. Hypothecation security if any	\ \cdot \c	
6. About bank/FI		
7. Investment in Horticulture	V	<u> </u>
8. Projected/ existing operational		
profitability of the project		
9. Project Financing	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
a. Rate of Interest	V	
b. Percentage of Term loan		
against total project cost		
c. Internal Rate of Return (IRR)	V	
d. Cost of Production and	$\sqrt{}$	
Profitability		
e. Yield and Sales Chart		
f. Proposed Balance Sheet		
g. Proposed Cash flow Statement		
for repayment period.		
h. Proposed Profit & Loss		
Account		
i. Proposed Repayment of Term		
loan and Schedule		
j. Break Even Analysis	V	
k. NPV (Net Present Value)		
Economic Rate of Return	V	
m. Depreciation	V	
15. Sensitivity analysis of the project	V	
16. Key financial parameters for the		
proposal	,	
17. Statement of Assets and liabilities	V	
18. Risk Analysis and management	V	
19. Farm record keeping/ Maintenance	$\sqrt{}$	Records
proposed		
5.4 Land development and Crop Husbandry		
5.4.1.Land development		
5.4.2.Selection of Quality Planting Material		
1. Recommended and popular Cultivars-		
varieties/hybrids, their specific		
characteristics, requirements and		
yields		
2. Cultivar/Hybrid/Variety selected and		
Criterion adopted for selection		
3. Propagation methods	V	
4. List of nurseries having virus indexing	V	
5. List of NHB accreditation nurseries		
6. List of reputed nurseries	V	
7. Planting material-source, quality and	$\sqrt{}$	Nursery / Shop
suitability		Invoice with

			Seed quality
	5.4.3.Orchard / Site planning, Lay out and		•
	management		
	1. Planning, establishment and layout	$\sqrt{}$	
	systems		
	2. Land preparation	$\sqrt{}$	
	3. Planting Season / time and density	$\sqrt{}$	
	and transplanting		
	4. Water and Nutrient management	$\sqrt{}$	Written plan
	5. Intercultural operations including		
	Weed management		
	6. Plant canopy architecture	V	
	management/ training and pruning		
	7. Planting systems and transplanting	V	
	of horticultural crops		
	8. Use of Pollinators & pollinisers	$\sqrt{}$	
	9. Use of Plant growth regulators	V	
	10. Flowering & fruiting	V	
	11. Integrated Pest and Disease	Ž	
	Management and Food Safety	,	
	measures		
	12. Physiological disorders- causes,	V	
	preventive and management	,	
	measures.		
	13. Special problems if any		
	5.4.5.Farm Structures and mechanisation	V	
	1. Farm Mechanisation	V	Company
			Brochures
	5.4.6.Harvesting and Fruit / flower care		
	management		
5.5	Post-Harvest Management	$\sqrt{}$	
	1. Post-Harvest infrastructure scenario in		
	horticulture sector in the State and		
	specially for the proposed crop /		
	component		
	2. Product/ Process Flow chart	$\sqrt{}$	
	3. Lay out / Floor Plan of post-harvest	$\sqrt{}$	
	operations		
	4. Post-harvest operations (Based on		Protocols
	applicability)		
	5. Arrival area		
	6. Pre-cooling	V	
	7. Cleaning / Washing	V	
	8. Pre- treatment	V	
	9. Sorting and Grading	Ž	Models
	10. Packing and labelling	1	
	11. Transport	V	+
	12. Storage- Low cost / cold storage/ CA	1	
	13. Post-harvest infrastructure – Integrated	1	Technical
	13.10st-narvest mirastructure – integrated	٧	1 centificat

Post-harvest Management- (Which	ever Standards
component is proposed)	
1. Pack House	
2. Pre-cooling unit	
3. Cold Room	
4. Primary Processing	
5. Refer van	
6. Retail outlet	
5.6 Marketing	
1. Aggregation & Assem Marketing infrastructure	bling:
2. Market Institutions and agents	V
3. Demand and Supply trends	and
forecast both in local and Na	
markets.	
4. Traceability system	V
5. Proposed value chain / method of	f $\sqrt{}$
Marketing by the Applicant	
5.7 Value addition / Processing	V
6 Technology providers	1
1. ICAR /CAU/ SAU/SHU / Re Stations and Experts names	search $\sqrt{}$
2. Agri/Horti-Business incubators	V
7 Food Safety -With /Without	GAP
certification	
1. GAP Certification if any	V
2. Food safety measures	√ Clean farm,
a. Pre-planting	√ Trained
b. Production measures	$\sqrt{}$ workers; Protective
c. Harvestings	1 /1
d. Post-harvest handeling	Safety
	equipment;
	First Aid;
	Safety and
	Hygiene
	policy; Waste
	Management
	Plan
8 Innovation if any	
9 Risk Management	√ Proposed
	insurance
10 Cheekligt	details if any
10 Checklist 11 Declaration from Crop Expert and P	V
10 Checklist 11 Declaration from Crop Expert and P Finance Expert	V

Note: *: Documents are to be submitted only when NHB accords Pre- IPA approval.

@ In case of export units.

11.1.Declaration by Crop Expert (if the Project / Crop specific information, data and chapters of DPR are prepared by the expert and not by the applicant)

I have read and understood the latest NHB Schemes operational guidelines and made the applicant understand the same.

The technical information provided in the Detail Project Report are as recommended by ICAR/ State Agriculture / Horticulture University/Research Institute as published in their publication....../ genuine website......

The project is technically feasible and economically viable and is bankable.

Certified that the information/contents as above furnished by me/us in the application are true to the best of my/our knowledge & belief and nothing material has been concealed.

My details are as follows:

Name of Crop Exp	oert	(Could be any working or retired faculty / scientist in ICAR/ CAU/SAU/SHU/State Horticulture Dept. or ICAR Agri/Horti-business incubators)
Current/ previous 1	profession:	
Educational qualif	ication and	
University passed	out	
Registration numb	er if any	
Permanent address	:	
Contact Number:	Tel	
	Mobile	
	Email	

Place	Signature
Date	Designation and Seal

11.2.Declaration by Project Finance Expert (Chartered accountant)

(if the Market viability and Financial Viability chapters are prepared by the Project Finance Expert and not done by the applicant on his/her own)

I have read and understood the latest NHB Schemes operational guidelines and made the applicant understand the same.

The project is technically feasible and economically viable and is bankable.

The Financial and Market viability as provided in the Detail Project Report is true to the best of my knowledge.

Certified that the information/contents as above furnished by me/us in the application are true to the best of my/our knowledge & belief and nothing material has been concealed.

Name of Chartered Accountant	
Current profession:	
Educational qualification and	
University passed out	
Registration number if any	
Permanent address:	
Contact Number:	Tel
	Mobile
	Email

Place	Signature
Date	Designation and Seal

12.Self-Declaration by applicant

- 1. I have read, understood and abide by the latest NHB Schemes operational guidelines including conditions, norms and pattern of assistance.
- 2. The information provided in the Detail Project Report is true to my knowledge.
- 3. In case the details provided by me viz., (i) my personal details, land, previous benefits availed by me from either Central and State Government if proved false at any stage NHB is entitled to recover any subsidy if any released by it from me.
- 4. I have personally ascertained technical details of the projector or I have availed the services of a competent Horticulturist for technical details and viability. Accordingly declaration is provided herewith.
- 5. I have personally ascertained Financial and Market viability of the project or I have availed the services of a competent Project Finance expert for the requisite project finance details and project viability. Accordingly declaration is provided herewith.
- 6. In case the project is approved for pre-IPA, I shall undergo a 2 Weeks (min.10 working days) training programme in case of Open field condition and protective cover (with or without PHM component) and a minimum of 1 Week programme in case of standalone PHM component at my own expenses in one of the ICAR/CAU/SAU/SHU/ Research Station/ Centres of Excellence/ related Central or State Government institution/ others as found appropriate / approved by NHB.
- 7. I shall adopt scientific package of practices / technology and maintain proper farm accounts.
- 8. The project is technically feasible and economically viable and is bankable.
- 9. In case the project application is considered for application processing, I am bound to submit all required / requisite mandatory documents to establish veracity of my DPR and eligibility to claim subsidy under NHB Schemes in the form prescribed with in 6 months of any such intimation from NHB for according In principle approval (IPA). Else I acknowledge that my application stands vacated and rejected by default of my omission.
- 10. I understand that incomplete, delayed and /or NPA projects and default cases shall not be eligible for subsidy.
- 11. I solemnly affirm/ undertake that the proposed project components in the application are a completely new activity and not a pre-existing activity or any component thereof.
- 12. In case of Plant & Machinery- only new are proposed. Reconditioned / refurbished equipment/ Plant & Machinery shall not be procured under the project.
- 13. In case of concealment of any facts in this regard, the NHB would have right to reject/cancel my application / project out right at any stage.
- 14. In case the project is approved for subsidy claim I shall undertake a MOU with NHB to comply with all the terms and conditions of the scheme guidelines as effective on the date of subsidy claim approval and any other condition/ advisory in the interest of projects success and sustainability.

Applicant	(Nama	and	cianatura)	hand	Caal	if any
ADDIICAIL	uvame	and	Signature.	mana	Sear	\mathbf{H} any

Date Location:

Should be taken at the time of preparation of DPR (before DPR submission), but should be enclosed during Market viability and Financial viability stage both in soft copy and hard copy.

CA Certificate Format (Letter Head of the CA) [Refer Para

CA certificate (With membership No. and firm registration No. of CA) in the following format:-

i. Project Cost:

SI. No.	Name of the Component/Item	Amount (Rs. in lakh)
1:	Land/development charges	
2.	Civil works	
	Technical civil works	
	Other civil works	
3.	Plant & Machinery	
4.	Misc. Fixed Assets	
5.	Others	
	TOTAL	

ii. Means of Finance:

SI. No.	Item	Amount (Rs. in lakh)
1	Promoter's Equity	
2	Term Loan	
3	Grant from MFPI	
4	Unsecured loan*	
5	Others	

^{*}Details of unsecured loans along with PAN No. of lenders, if any, duly certified by CA.

Signature and Seal of C.A (Statutory Auditor in case of com	pany)
Date:	

CA Certificate Format (Letter Head of the CA)

CA certificate (With membership No. and firm registration No. of CA) in the following format:-

iii. Project Cost: (Rs. in lakh)

SI. No.	Name of the Component/Item	Cost approved by the Ministry	Actual expenditure incurred as on
1.	Land/development charges		
2.	Civil works — Technical civil works — Other civil works		
3.	Plant & Machinery		
4.	Misc. Fixed Assets		
5.	Others		
	TOTAL		

iv. Means of Finance: (Rs. in lakh)

SI. No.	Item	Means of finance approved by the Ministry	Actual expenditure incurred as on
1	Promoter's Equity		
2	Term Loan		
3	Grant from MFPI		
4	Unsecured loan*		
5	Others		

^{*}Details of unsecured loans along with PAN No. of lenders, if any, duly certified by CA.

Signature and Seal of C.A (Statutory Auditor in case of company)

													Date:	
(The	certification	by	CA	should	be	based	on	the	verification	of	books	of	accounts,	bills,
invoid	ces, work ord	ders,	, bar	nk stater	mer	nts, etc.	rela	ated	to the project	ct.)				

Should be taken at the time of preparation of DPR (before DPR submission). but should be enclosed during Market viability and Financial viability stage both in soft copy and hard copy.

CE Certificate (Civil) Format for Technical Civil Work: (Letter Head of the CE) [Refer Para

CE certificate (With membership/registration No. of CE) in the following format:

Name of Project: Location with address:

Total

SI. No.	Name of Component	Proposed Area (sq.m)	Proposed Cost (Lakh Rs)	Rate/ Unit(Rs/Sqm
---------	----------------------	-------------------------	----------------------------	-------------------

Signature and Seal of C.E.

CE Certificate (Civil) Format for Technical Civil Work: (Letter Head of the CE)

CE certificate (With membership/registration No. of CE) in the following format:

Name of Project:

Location with address:

Date of site Visit by Chartered Engineer:

Project Progress: (If project has multiple locations, the location wise details should be submitted in below format for each location)

SI. No.	Name of Component	Proposed/ appraised Area (sqm)	Proposed/ appraised Cost (Lakh Rs)	Actual Area(sqm)	Actual Cost(Lakh Rs)	Rate/ Unit(Rs/Sqm)	Remarks about the status of implementation	Comments on quality, construction standards, market rates
	Total							

It is certified that the material/ components used in the Technical Civil Work are new.

gi 22/07/218

Signature and Seal of C.E.

CE Certificate (Mechanical) Format for Plant & Machinery: (Letter Head of the CE) [Refer Para

CE Certificate (With membership/registration No. of CE) in the following format:-

Name of project:

Location with address:

Date of Visit by Chartered Engineer:

Project Progress (If project has multiple locations, the location wise details should be submitted in below format for each location)

SI. No.	Name of Component	Proposed Quantity		oosed Cost _akh Rs)	Supplier/ Manufacturer (Supported by
			Basic Cost	Taxes, Freight, installation, insurance	quotations)
	Component -1				
	Component -2				
	Component -3				
	TOTAL				

Signature and Seal of C.E.

CE Certificate (Mechanical) Format for Plant & Machinery: (Letter Head of the CE)

CE Certificate (With membership/registration No. of CE) in the following format:-

Name of project:

Location with address:

Date of Visit by Chartered Engineer:

Project Progress (If project has multiple locations, the location wise details should be submitted in below format for each location)

SI. No.	ponent	oraised	Proposed/ appraised Cost (Lakh Rs)	Actual Quantity		Actual Cost (Lakh Rs)	Supplier/ Manufacturer	Status of implementation	Comments on quality, specifications, etc.
	Name of Component	Proposed/ appraised Quantity			Basic Cost	Taxes, Freight, installation, insurance			
	Component -1							Such as:	22.2
	Component -2								
	Component -3			_					
	TOTAL								

It is certified that all the plant and machinery for which grant has been approved are new.

line 1218

Signature and Seal of C.E.

Appendix-VI

UNDERTAKING [Refer Para 12.1 (m)]

(Fathe	(Name of the Lead Promoter/Director/ Partner/ Proprietor etc.) Son of Mr r's name) resident of (Residential address) do hereby solemnly affirm clare/undertake as under:
1.	That I am promoter/ director/ partner/ proprietor of M/s
2.	I hereby make application and I am duly authorized in my own right/by management vide its resolution no
3.	That the term and conditions of the above scheme of the MoFPI under which an application is made by the applicant have been properly read and understood by me and I affirm that the project/ proposal comply with all the terms and conditions of the approval letter and provisions enshrined in the scheme guidelines.
4.	That the proposed activities to be undertaken by the project/proposal are covered

- 4. That the proposed activities to be undertaken by the project/proposal are covered under the above scheme of MoFPI and no part of the scheme/infrastructure of the project is designed or assigned to be used for any activity other than the activities specified in the application at present or in the near future.
- It is certified that (name of applicant) has not obtained or applied for grants for the same project, component, purpose or activity from any other Ministry or Department of the Government of India or State Government or their agencies.
- It is certified that applicant's sister concern (s)/ related company / group company/firms as well as the applicant itself has not availed any financial assistance for a food processing project in the past from MFPI [if availed, the details shall be furnished separately].
- I also solemnly affirm/undertake that the proposed project components in the application are a completely new activity and not a pre-existing activity or any component thereof.
- In case of concealment of any facts in this regard, the MoFPI would have right to reject/ cancel my application/project out right at any stage.

UNDERTAKING [Refer Para 12.1 (m)]

(Fathe	(Name of r's name) res clare/underta	sident of	Promoter/Dir er:	ector/ Pa (Resident	rtner/ Pro tial addres	prietor (s) do h	etc.) Son of ereby solem	Mr ınly affir	rm
			director/ parti Registration						

..... (office address of applicant).

- 3. That the term and conditions of the above scheme of the MoFPI under which an application is made by the applicant have been properly read and understood by me and I affirm that the project/ proposal comply with all the terms and conditions of the approval letter and provisions enshrined in the scheme guidelines.
- 4. That the proposed activities to be undertaken by the project/proposal are covered under the above scheme of MoFPI and no part of the scheme/infrastructure of the project is designed or assigned to be used for any activity other than the activities specified in the application at present or in the near future.
- It is certified that applicant's sister concern (s)/ related company / group company/firms as well as the applicant itself has not availed any financial assistance for a food processing project in the past from MFPI [if availed, the details shall be furnished separately].
- I also solemnly affirm/undertake that the proposed project components in the application are a completely new activity and not a pre-existing activity or any component thereof.
- In case of concealment of any facts in this regard, the MoFPI would have right to reject/ cancel my application/project out right at any stage.

- 9. I will meet any shortfall in means of finance due to less admissibility of grant or any future reduction in grant-in-aid or any escalation caused in the cost of the project.
- 10. I shall not dispose-off or encumber or utilize the assets created wholly or substantially out of government grant for purpose other than those for which they have been sanctioned, without obtaining the prior approval of the sanctioning authority of grant-in- aid.
- 11. In case of non-implementation/ delayed implementation of the project the Ministry will have absolute right in cancelling the approval granted and also recall the grant released, if any, along with interest as per the scheme guidelines.
- 12. In case of failure to operate the project for at least three years after commencement of commercial operation, I shall return the entire grant-in-aid with interest @ 10% per annum.
- 13. User charges/hiring rates of the facilities created under the project will be disseminated to the public including uploading of the same on the website of the project/ organization. A copy of the same will also be made available to the Ministry.
- 14. I undertake that all the information furnished in the application and the DPR with respect to the eligibility conditions, etc. are true and correct to the best of my knowledge and belief and nothing material has been concealed therefrom.
- 15. I also undertake that in the event of any information or facts furnished by me are found to be incorrect or material information concealed, during the course of implementation of the project or subsequent to implementation, the Ministry of Food Processing Industries may take action as per the provisions of scheme guidelines and/or as per the law of the land, as deemed fit and appropriate in the circumstances.

Date:	Signature of the Lead Promoter
Place:	

- I will meet any shortfall in means of finance due to less admissibility of grant or any future reduction in grant-in-aid or any escalation caused in the cost of the project.
- 10. I shall not dispose-off or encumber or utilize the assets created wholly or substantially out of government grant for purpose other than those for which they have been sanctioned, without obtaining the prior approval of the sanctioning authority of grant-in- aid.
- 11. In case of non-implementation/ delayed implementation of the project the Ministry will have absolute right in cancelling the approval granted and also recall the grant released, if any, along with interest as per the scheme guidelines.
- 12. In case of failure to operate the project for at least three years after commencement of commercial operation, I shall return the entire grant-in-aid with interest @ 10% per annum.
- 13. User charges/hiring rates of the facilities created under the project will be disseminated to the public including uploading of the same on the website of the project/ organization. A copy of the same will also be made available to the Ministry.
- 14. I undertake that all the information furnished in the application and the DPR with respect to the eligibility conditions, etc. are true and correct to the best of my knowledge and belief and nothing material has been concealed therefrom.
- 15. I also undertake that in the event of any information or facts furnished by me are found to be incorrect or material information concealed, during the course of implementation of the project or subsequent to implementation, the Ministry of Food Processing Industries may take action as per the provisions of scheme guidelines and/or as per the law of the land, as deemed fit and appropriate in the circumstances.

Date:	Signature of the Lead Promoter
Place:	